

Rank	Company name	Headquarters	Type	Stores	Employees	Sales	Sales	% change	Estimate	DIY
				2012	2012	2012	2011			sales %
1	The Home Depot	Atlanta, Ga.	HC	2,256	340,000	74,754,000,000	70,395,000,000	6.2		70%
2	Lowe's	Mooresville, N.C.	HC	1,754	245,100	50,521,000,000	50,208,000,000	0.6		75%
3	Sears Holdings	Hoffman Estates, Ill.	HC	2,019	100,860	16,356,000,000	17,787,000,000	-8.0		95%
4	Wal-Mart	Bentonville, Ark.	HC	4,005	65,000	13,725,000,000	13,209,000,000	3.9	est.	100%
5	Menards	Eau Claire, Wisc.	HC	275	42,000	9,200,000,000	8,800,000,000	4.5	est.	95%
6	Sherwin-Williams	Cleveland, Ohio	P	3,520	33,000	5,410,000,000	4,780,000,000	13.2		20%
7	Tractor Supply	Brentwood, Tenn.	F	1,176	17,050	4,664,000,000	4,233,000,000	10.2		80%
8	ProBuild Holdings	Denver, Colo.	LBM	423	9,233	3,600,000,000	3,300,000,000	9.1	est.	10%
9	Sears Hometown and Outlet Stores	Hoffman Estates, Ill.	HW	1,245	15,200	2,453,606,000	2,344,199,000	4.7		90%
10	Harbor Freight Tools	Camarillo, Calif.	HW	440	7,000	1,910,000,000	1,650,000,000	15.8	est.	70%
11	84 Lumber	Eighty Four, Pa.	LBM	255	3,800	1,620,000,000	1,430,000,000	13.3		11%
12	Amazon.com	Seattle, Wash.	HC	1	NA	1,200,000,000	960,000,000	25.0	est.	99%
13	Builders FirstSource	Dallas, Texas	LBM	53	2,750	1,070,676,000	779,100,000	37.4		3%
14	Northern Tool + Equipment	Burnsville, Minn.	HW	80	1,875	1,030,000,000	1,028,000,000	0.2		80%
15	Stock Building Supply	Raleigh, N.C.	LBM	53	2800	1,000,000,000	870,000,000	14.9		25%
16	Sutherland Lumber	Kansas City, Mo.	HC	55	1,900	993,000,000	992,300,000	0.1	est.	70%
17	BMC	Boise, Idaho	LBM	85	4,700	888,000,000	668,000,000	32.9		5%
18	Lumber Liquidators	Toano, Va.	HDF	288	1,420	813,300,000	681,600,000	19.3		90%
19	Carter Lumber	Kent, Ohio	LBM	171	2,550	808,402,000	671,400,000	20.4		14%
20	Orchard Supply Hardware	San Jose, Calif.	HW	89	6,000	657,300,000	660,500,000	-0.5		80%
21	Rural King Supply	Mattoon, Ill.	F	67	4,000	590,000,000	501,900,000	17.6		80%
22	PPG Architectural Finishes	Louisville, Ky.	P	470	2,930	570,000,000	207,300,000	175.0	est.	10%
23	McCoy's Building Supply	San Marcos, Texas	LBM	84	1800	560,000,000	506,400,000	10.6		24%
24	US. LBM Holdings	Green Bay, Wis.	LBM	55	1,900	523,000,000	452,000,000	15.7		10%
25	Orscheln Farm and Home	Moberly, Mo.	F	159	2,530	432,000,000	424,000,000	1.9	est.	83%
26	Atwood Ranch & Home	Enid, Okla.	F	52	2,075	400,000,000	390,000,000	2.6	est.	80%
27	MarJam Supply	Brooklyn, N.Y.	LBM	33	925	385,000,000	375,000,000	2.7	est.	10%
28	E.C. Barton	Jonesboro, Ark.	LBM	115	850	296,500,000	300,000,000	-1.2		25%
29	Meek's Lumber and Hardware	Sacramento, Calif.	LBM	55	840	243,000,000	225,000,000	8.0	est.	30%
30	Parr Lumber	Hillsboro, Ore.	LBM	31	538	241,000,000	223,000,000	8.1	est.	15%
31	Golden State	Petaluma, Calif.	LBM	6	298	236,000,000	224,000,000	5.4		5%
32	Westlake Ace Hardware	Lenexa, Kan.	HW	86	1600	230,000,000	230,000,000	0.0		95%
33	Riverhead Building Supply	Calverton, N.Y.	LBM	13	450	220,000,000	210,000,000	4.8	est.	25%
34	Bomgaars Supply	Sioux City, Iowa	F	66	1,650	211,200,000	192,000,000	10.0	est.	80%
35	National Lumber Co.	Mansfield, Mass.	LBM	8	525	209,000,000	190,000,000	10.0		10%
36	Mead Lumber	Columbus, Neb.	LBM	38	670	205,000,000	157,000,000	30.6		25%
37	Kelly-Moore Paint	San Carols, Calif.	P	156	1,400	202,800,000	182,000,000	11.4	est.	15%
38	Ganahl Lumber Co	Anaheim, Calif.	LBM	10	630	201,000,000	179,000,000	12.3		12%
39	Foxworth-Galbraith Lumber	Dallas, Texas	LBM	24	550	198,000,000	164,000,000	20.7	est.	15%
40	R.P. Lumber	Edwardsville, Ill.	LBM	46	520	194,200,000	174,500,000	11.3	est.	30%
41	Frazee Paint	San Diego, Calif.	P	98	690	162,500,000	162,500,000	0.0	est.	10%
42	Curtis Lumber	Ballston Spa, N.Y.	LBM	21	567	161,400,000	153,600,000	5.1	est.	40%
43	Raymond Building Supply	Fort Myers, Fla.	LBM	5	210	160,000,000	154,000,000	3.9		15%
44	Ring's End	Darien, Conn.	LBM	13	480	155,000,000	145,000,000	6.9	est.	30%
45	Lampert Yards' Inc.	St. Paul, Minn.	LBM	34	410	153,500,000	132,400,000	15.9		20%
46	Stine Lumber	Sulphur, La.	HC	12	625	152,000,000	145,000,000	4.8		62%
47	Andersons	Maumee, Ohio	HC	5	800	151,000,000	158,000,000	-4.4		95%
48	Contract Lumber	Pataskala, Ohio	LBM	8	240	150,000,000	135,000,000	11.1	etimate	2%
49	Ridout Lumber Company	Searcy, Ark.	LBM	13	330	148,000,000	124,000,000	19.4		4%
50	W.E. Aubuchon	Westminster, Mass.	HW	118	1,150	142,720,000	140,500,000	1.6		90%
51	Dunn-Edwards Corp.	Los Angeles, Calif.	P	112	1,700	141,700,000	137,000,000	3.4	est.	50%
52	Valu Home Centers	Buffalo, N.Y.	HC	41	900	138,700,000	138,700,000	0.0	est.	100%
53	Alexander Lumber	Aurora, Ill.	LBM	25	400	138,000,000	100,000,000	38.0		10%
54	Samuel Feldman Lumber	Brooklyn, N.Y.	LBM	4	165	125,000,000	99,000,000	26.3	est.	5%
55	Alpine Lumber	Denver	LBM	23	300	125,000,000	98,000,000	27.6	est.	1%
56	Matheus Lumber	Woodinville, Wash.	LBM	6	68	125,000,000	86,000,000	45.3	est.	1%
57	Graber Post Buildings Inc	Montgomery, Ind.	LBM	1	250	123,000,000	112,000,000	9.8		2%
58	Honsador Lumber	Kapolei, Hawaii	LBM	15	250	121,300,000	110,000,000	10.3	est.	9%
59	Hammond Lumber	Belgrade, Maine	LBM	12	445	121,000,000	106,000,000	14.2	est.	15%
60	T.W. Perry Enterprises	Gaithersburg, Md.	LBM	6	365	120,500,000	116,000,000	3.9		5%
61	Kuiken Brothers	Fair Lawn, N.J.	LBM	9	241	115,700,000	101,000,000	14.6	est.	6%
62	Running Supply	Marshall, Minn.	F	31	710	111,000,000	109,000,000	1.8	est.	80%
63	Westside Building Materials	Anaheim, Calif.	LBM	9	240	107,800,000	102,000,000	5.7	est.	10%
64	Lezzer Lumber	Curwensville, Pa.	LBM	11	385	107,800,000	93,000,000	15.9	est.	5%
65	Spahn & Rose	Dubuque, Iowa	LBM	28	270	106,400,000	99,500,000	6.9		30%
66	Scherer Brothers	Brooklyn Park, Minn.	LBM	6	239	105,000,000	87,000,000	20.7		5%

67	Southern Fastening Systems	Muscle Shoals, Ala.	HC	80	400	103,000,000	100,700,000	2.3	est.	33%
68	Hancock Lumber Co.	Casco, Maine	HC	13	378	101,500,000	96,400,000	5.3		15%
69	Big R Stores	Great Falls, Mont.	F	10	400	100,500,000	98,000,000	2.6		85%
70	Friedman's Home Improvement	Santa Rosa, Calif.	HC	3	340	100,000,000	89,000,000	12.4		70%
71	Kwal-Paint	Denver, Colo.	P	76	450	98,800,000	95,000,000	4.0	est.	15%
72	Bloedorn Lumber	Torrington, Wyo.	LBM	22	280	97,000,000	95,000,000	2.1	est.	25%
73	Star Lumber	Wichita, Kan.	HC	8	289	96,500,000	84,500,000	14.2		12%
74	Big R Stores	Watskeka, Ill.	F	16	500	95,000,000	85,000,000	11.8	est.	90.0%
75	Mills Fleet Farm	Brainerd, Minn.	F	32	624	95,000,000	85,000,000	11.8	est.	90%
76	ACO Home Garden & Hardware	Farminton, Mich.	HW	52	800	93,750,000	119,900,000	-21.8	est.	95%
77	Burton Lumber	Salt Lake City, Utah	LBM	7	330	92,000,000	71,000,000	29.6	est.	5%
78	Franklin Building Supply	Boise, Idaho	LBM	17	500	92,000,000	70,000,000	31.4	est.	15%
79	Marvin's Building Materials and Home	Leeds, Ala.	HC	28	610	91,000,000	90,000,000	1.1		75%
80	Keim Lumber	Charm, Ohio	LBM	1	400	91,000,000	76,500,000	19.0		30%
81	Capitol Building Supply	Manassas, Va.	LBM	11	260	90,000,000	88,000,000	2.3	est.	5%
82	M.G. Building Materials	San Antonio, Texas	LBM	8	350	90,000,000	84,300,000	6.8	est.	20%
83	C-A-L Stores	Idaho Falls, Idaho	F	21	500	89,000,000	83,000,000	7.2	est.	80%
84	CNRG	Natchez, Miss.	HC	41	675	87,000,000	27,000,000	222.2		70%
85	Florence Corp.	Huntington, N.Y.	LBM	5	150	85,000,000	82,500,000	3.0	est.	25%
86	Hawaii Planing Mill	Keauu, Hawaii	LBM	5	200	85,000,000	80,100,000	6.1	est.	30%
87	Great Floors	Coeur d'Alene, Idaho	HDF	18	350	85,000,000	78,500,000	8.3		20%
88	Jerry's Home Improvement	Eugene, Ore.	HC	2	500	84,000,000	79,000,000	6.3	est.	65%
89	Gilcrest-Jewett	Waukee, Iowa	LBM	4	250	83,000,000	81,500,000	1.8	est.	2%
90	Forge Lumber/Sims Lohman	Erlanger, Ky.	LBM	6	325	82,000,000	63,000,000	30.2		6%
91	Rockingham Cooperative' Inc.	Harrisonburg, Va.	F	11	170	81,000,000	77,600,000	4.4		14%
92	Armstrong Garden Centers	Glendora, Calif.	LG	31	425	78,000,000	72,100,000	8.2	est.	92%
93	Dunn Lumber	Seattle, Wash.	LBM	11	250	76,700,000	76,700,000	0.0	est.	30%
94	Bucheit	Perryville, Mo.	HC	8	165	76,000,000	72,000,000	5.6	est.	50%
95	The Building Center	Pineville, N.C.	LBM	4	185	76,000,000	55,000,000	38.2	est.	5%
96	O.C. Cluss Lumber	Uniontown, Pa.	LBM	10	220	75,000,000	75,000,000	0.0	est.	10%
97	Avalon Carpet Tile & Flooring	Cherry Hill, N.J.	HDF	14	270	75,000,000	74,200,000	1.1	est.	5%
98	D&B Supply	Caldwell, Idaho	F	12	170	75,000,000	72,000,000	4.2	est.	80%
99	McLendon Hardware	Renton, Wash.	HW	7	600	75,000,000	72,000,000	4.2	est.	90%
100	Williams Lumber & Home Centers	Rhinebeck, N.Y.	LBM	8	210	75,000,000	68,300,000	9.8	est.	33%
101	Sunroc Corp.	Saint George, Utah	LBM	5	300	74,000,000	70,000,000	5.7	est.	5%
102	Hayward Lumber	Monterey, Calif.	LBM	7	180	72,300,000	63,500,000	13.9	est.	10%
103	Big C Lumber	Granger, Ind.	LBM	15	243	72,100,000	61,500,000	17.2		19%
104	Bachman's	Minneapolis, Minn.	LG	7	1,200	72,000,000	65,000,000	10.8	est.	85%
105	Farm & Fleet	Janesville, Wis.	F	35	2,000	71,000,000	60,000,000	18.3	est.	95%
106	Drexel Building Supply	Campellsport, Wis.	LBM	4	155	71,000,000	59,500,000	19.3	est.	15%
107	Central Valley Builders Supply	Napa, Calif.	LBM	5	155	71,000,000	50,400,000	40.9	est.	40%
108	Your Building Centers	Altoona, Pa.	LBM	13	312	70,818,244	68,000,000	4.1		15%
109	Millard Lumber	Omaha, Neb.	LBM	3	285	70,500,000	68,500,000	2.9	est.	4%
110	Stein Garden & Gifts	Milwaukee, Wis.	LG	16	1100	70,000,000	67,000,000	4.5	est.	100%
111	Higginbotham Holdings' LTD	Comanche, Texas	HC	37	305	70,000,000	64,500,000	8.5		50%
112	Berks Products	Wyomissing, Pa.	LBM	2	200	70,000,000	63,400,000	10.4	est.	5%
113	Kodiak Building Partners	Denver, Colo.	LBM	5	225	70,000,000	17,500,000	300.0		4%
114	Woodhaven Lumber & Millwork	Lakewood, N.J.	LBM	3	130	69,500,000	63,900,000	8.8	est.	15%
115	City Mill Co.	Honolulu, Hawaii	HC	8	409	68,200,000	68,000,000	0.3		90%
116	Janovic/Plaza	Long Island City, N.Y.	P	11	160	68,000,000	63,200,000	7.6	est.	60%
117	Theisen Supply	Dubuque, Iowa	F	20	875	66,500,000	64,100,000	3.7	est.	80%
118	Quincy Farm Supply	Quincy, Ill.	F	8	325	66,000,000	62,000,000	6.5	est.	75%
119	McCray Lumber & Millwork	Overland Park, Kan.	LBM	6	165	66,000,000	51,000,000	29.4		3%
120	Nickerson Lumber	South Dennis, Mass.	LBM	7	170	66,000,000	58,000,000	13.8	est.	15%
121	Doug Ashy Building Materials	Lafayette, La.	LBM	7	300	65,000,000	58,100,000	11.9	est.	15%
122	Vista Paint	Fullerton, Calif.	P	48	420	64,000,000	62,400,000	2.6	est.	15%
123	Builders (Tools of the Trade winner)	Kearney, Neb.	LBM	3	252	64,000,000	53,000,000	20.8		20%
124	Viking	Belfast, Maine	LBM	10	194	63,000,000	59,000,000	6.8		20%
125	Cape Cod Lumber	Abington, Mass.	LBM	1	90	63,000,000	60,300,000	4.5	est.	5%
126	Diamond Vogel Paints	Orange City, Iowa	P	74	800	63,000,000	59,500,000	5.9	est.	15%
127	Seattle Lighting Fixture	Seattle, Wash.	HC	13	200	62,000,000	55,000,000	12.7		40%
128	LaValley Building Supply	Newport, N.H.	LBM	6	200	62,000,000	59,200,000	4.7	est.	35%
129	Ellsworth Builders Supply	Ellsworth, Maine	LBM	10	230	61,500,000	62,100,000	-1.0	est.	30%
130	Color Wheel Paint	Orlando, Fla.	P	32	300	61,000,000	60,300,000	1.2	est.	5%
131	Belair Road Supply	Baltimore, Md.	LBM	5	83	61,000,000	58,400,000	4.5	est.	5%
132	Airbase Carpet Mart	New Castle, Del.	HDF	11	250	60,000,000	57,100,000	5.1		92%
133	LaValley Lumber	Sanford, Maine	LBM	9	200	60,000,000	57,800,000	3.8	est.	15%
134	T.H. Rogers Lumber	Edmond, Okla.	LBM	34	230	60,000,000	55,100,000	8.9	est.	30%

135	Builder's Discount Centers	Rocky Mount, N.C.	HC	11	140	60,000,000	51,900,000	15.6	est.	70%
136	Zeeland Lumber & Supply	Zeeland, Mich.	LBM	6	204	59,600,000	50,900,000	17.1		10%
137	Jackson Lumber & Millwork	Lawrence, Mass.	LBM	3	150	59,500,000	53,500,000	11.2	est.	18%
138	Bailey Lumber & Supply	Gulfport, Miss.	LBM	8	274	58,900,000	60,100,000	-2.0	est.	2%
139	Ed Herrington	Hillsdale, N.Y.	LBM	5	156	58,000,000	54,000,000	7.4	est.	20%
140	Star Nursery	Henderson, Nev.	LG	10	500	58,000,000	54,000,000	7.4	est.	50%
141	Barr Lumber	San Bernando, Calif.	LBM	4	100	51,400,000	51,300,000	0.2	est.	19%
142	Zarsky Lumber	Victoria, Texas	LBM	10	180	57,300,000	46,700,000	22.7	est.	20%
143	Lumber City	Chatsworth, Calif.	HC	9	815	57,000,000	57,000,000	0.0	est.	95%
144	Rocky's Ace Hardware	Springfield, Mass.	HW	33	425	57,000,000	52,600,000	8.4	est.	70%
145	Mill Creek Lumber	Tulsa, Okla.	LBM	7	400	56,500,000	56,500,000	0.0	est.	1%
146	Hirshfield's	Minneapolis, Minn.	P	28	400	56,000,000	57,000,000	-1.8	est.	35%
147	K-1 Lumber & Building Fixtures	Louisville, Ky.	LBM	6	250	56,000,000	55,000,000	1.8	est.	2%
148	Meadows Farms	Chantilly, Va.	LG	25	550	56,000,000	49,900,000	12.2	est.	90%
149	Ziegler Lumber	Spokane, Wash.	HC	6	225	56,000,000	49,500,000	13.1	est.	85%
150	Costello's Home & Garden	Deer Park, N.Y.	HW	19	475	55,027,354	50,100,000	9.8		95%
151	Moynihan Lumber	North Reading, Mass.	LBM	3	125	55,000,000	55,000,000	0.0		8%
152	United Builder's Supply	Westerly, R.I.	LBM	4	150	55,000,000	50,000,000	10.0	est.	12%
153	Barbeques Galore Limited	Garland, Texas	LG	43	250	55,000,000	48,000,000	14.6	est.	95%
154	Belletetes	Jaffrey, N.H.	LBM	7	225	54,000,000	49,000,000	10.2	est.	25%
155	Arlington Coal & Lumber	Arlington, Mass.	LBM	5	87	53,500,000	47,000,000	13.8		5%
156	Builders' General Supply	Little Silver, N.J.	LBM	4	120	53,000,000	49,000,000	8.2	est.	20%
157	Shelly Enterprises	Telford, Pa.	LBM	6	185	53,000,000	51,500,000	2.9	est.	5%
158	Humphrey's Building Supply Center	Tiverton, R.I.	LBM	5	51	52,500,000	48,000,000	9.4	est.	20%
159	Jaeger Lumber	Union, N.J.	LBM	7	140	52,250,000	50,000,000	4.5		10%
160	Pike Nurseries	Duluth, Ga.	LG	17	350	52,000,000	44,000,000	18.2	est.	85%
161	Western Wholesale Flooring	Salt Lake City, Utah	HDF	9	100	51,000,000	49,000,000	4.1	est.	10%
162	H.J. Martin & Son	Green Bay, Wis.	HDF	2	500	51,000,000	50,000,000	2.0	est.	10%
163	Niehaus Lumber	Vincennes, Ind.	LBM	4	160	51,000,000	48,300,000	5.6	est.	85%
164	Beisser's	Grimes, Iowa	LBM	4	145	50,500,000	48,300,000	4.6	est.	5%
165	Farm King Supply	Macomb, Ill.	F	6	400	50,400,000	45,000,000	12.0	est.	68%
166	Marine Lumber	Nantucket, Mass.	HC	3	125	50,000,000	48,400,000	3.3	est.	40%
167	Cassity Jones Lumber	Longview, Texas	LBM	18	153	49,400,000	45,000,000	9.8	est.	5%
168	Earl May Seed & Nursery	Shenandoah, Iowa	LG	33	375	49,300,000	44,100,000	11.8	est.	90%
169	John H. Myers & Son	York, Pa.	LBM	6	150	49,000,000	47,200,000	3.8		5%
170	P.E. Dolan Lumber	Benicia, Calif.	HC	5	100	49,000,000	46,900,000	4.5	est.	40%
171	Warner Robins Supply	Warner Robins, Ga.	LBM	12	210	49,000,000	45,200,000	8.4	est.	10%
172	Russell Do it Centers	Alexander City, Ala.	LBM	9	165	49,000,000	44,521,000	10.1	est.	25%
173	Consolidated Lumber	Sittlwater, Minn.	LBM	15	140	49,000,000	44,000,000	11.4	est.	23%
174	Bender Lumber	Bloomington, Ind.	HC	8	75	48,525,000	45,000,000	7.8		40%
175	Lyon & Billard	Meriden, Conn.	LBM	6	120	48,000,000	45,200,000	6.2	est.	20%
176	Champion Lumber	Riverside, Calif.	LBM	1	45	47,000,000	45,000,000	4.4	est.	5%
177	Mans Lumber & Millwork	Trenton, Mich.	LBM	2	100	46,700,000	39,000,000	19.7	est.	10%
178	West End Builders Supply	EJeannette, Pa.	LBM	1	14	46,100,000	41,000,000	12.4	est.	10%
179	Rio Grande	Denver, Colo.	LBM	4	190	46,000,000	43,200,000	6.5	est.	15%
180	Robert Bowden	Marietta, Ga.	LBM	3	200	45,800,000	34,000,000	34.7		8%
181	Big R Stores	Pueblo, Colo.	F	15	435	45,000,000	42,000,000	7.1	est.	85%
182	Gracious Home	New York, N.Y.	HC	4	350	45,000,000	44,800,000	0.4	est.	80%
183	Siding World	Detroit, Mich.	HDF	17	120	45,000,000	43,700,000	3.0	est.	20%
184	Concord Lumber	Littleton, Mass.	LBM	5	125	44,000,000	42,000,000	4.8	est.	16%
185	Sterling Lumber & Investment	Westminster, Colo.	LBM	10	160	44,000,000	39,900,000	10.3	est.	20%
186	Alamo Lumber Company	San Antonio, Texas	HC	13	150	43,900,000	36,400,000	20.6		40%
187	Standard Companies	Grand Rapids, Mich.	LBM	10	115	43,000,000	39,400,000	9.1	est.	3%
188	Forest Building Materials	Oklahoma City, Okla.	LBM	2	135	43,000,000	38,000,000	13.2	est.	10%
189	Snyder Diamond	Santa Monica, Calif.	HC	3	90	42,800,000	42,800,000	0.0	est.	65%
190	Carpet Weaver's	Champaign, Ill.	HDF	12	120	42,500,000	39,000,000	9.0	est.	5%
191	Louis J. Grasmick Lumber	Baltimore, Md.	LBM	1	54	42,000,000	35,000,000	20.0	est.	10%
192	Arnold Lumber	West King, R.I.	LBM	3	110	42,000,000	34,800,000	20.7		7%
193	Dykes Lumber	Weehawken, N.J.	LBM	10	165	42,000,000	39,200,000	7.1	est.	20%
194	Ace Hardware Home Center of Round	Round Lake, Ill.	HW	8	340	42,000,000	38,000,000	10.5	est.	60%
195	Western Building Center	Kalispell, Mont.	LBM	11	180	41,500,000	40,700,000	2.0		50%
196	DuBell Lumber	Medford, N.J.	LBM	6	135	41,400,000	37,300,000	11.0	est.	10%
197	Potter's Ace Home Center	Jamestown, Tenn.	HC	19	229	41,339,957	39,200,000	5.5		30%
198	McSwain Carpets & Floors	Cincinnati, Ohio	HDF	15	120	41,000,000	40,300,000	1.7	est.	10%
199	Hughes Lumber	Catoosa, Okla.	LBM	7	85	41,000,000	37,000,000	10.8	est.	20%
200	Big Creek Lumber	Davenport, Calif.	LBM	5	200	41,000,000	37,400,000	9.6	est.	15%
201	Garris Evans Lumber	Greenville, N.C.	LBM	5	113	40,500,000	34,500,000	17.4		15%
202	Wholesale Builders Supply	Carnegie, Pa.	LBM	5	90	40,400,000	37,000,000	9.2	est.	10%

203	Kleet Lumber	Huntington, N.Y.	LBM	1	80	40,250,000	36,000,000	11.8	est.	10%
204	Busy Beaver Building Centers	Pittsburgh, Pa.	HC	15	250	40,200,000	41,200,000	-2.4		98%
205	Calloway's Nursery	Fort Worth, Texas	LG	19	270	40,000,000	40,000,000	0.0	est.	100%
206	G.V. Moore Lumber	Ayer, Mass.	LBM	2	50	40,000,000	37,000,000	8.1	est.	10%
207	Hundman Lumber Do it Center	Bloomington, Ill.	LBM	7	150	40,000,000	39,100,000	2.3	est.	10%
208	Fullerton Lumber	Plymouth, Minn.	LBM	11	170	40,000,000	36,500,000	9.6	est.	10%
209	Home Hardware Center	Natchez, Miss.	HC	21	220	40,000,000	36,000,000	11.1	est.	60%
210	Floor & Décor Outles of America	Kennesaw, Ga.	HDF	34	1,510	39,900,000	38,900,000	2.6	est.	75%
211	J.C. Licht Paint and Decorating	Carol Stream, Ill.	P	37	250	39,700,000	37,000,000	7.3	est.	40%
212	Ashby Lumber	Berkeley, Calif.	LBM	2	112	39,500,000	36,500,000	8.2		30%
213	Maner Builders Supply	Augusta, Ga.	LBM	3	130	39,500,000	38,700,000	2.1	est.	5%
214	Hartje Lumber	La Valle, Wis.	LBM	1	55	39,400,000	33,000,000	19.4	est.	20%
215	Huskey Building Supply	Franklin, Tenn.	LBM	3	150	39,000,000	38,500,000	1.3	est.	2%
216	Nisbet Brower	Cincinnati, Ohio	LBM	3	150	39,000,000	36,000,000	8.3	est.	20%
217	Bay City Plywood	Tampa, Fla.	HC	5	36	39,000,000	36,000,000	8.3	est.	90%
218	ISC Building Materials	Dallas, Texas	LBM	7	93	39,000,000	33,800,000	15.4	est.	5%
219	HEP Sales	Waterloo, N.Y.	HC	15	185	38,900,000	36,000,000	8.1	est.	60%
220	Clay Ingels	Lexington, Ky.	LBM	3	125	38,700,000	35,600,000	8.7	est.	7%
221	Preston Feather Buiding Centers	Petoskey, Mich.	LBM	3	90	38,500,000	37,500,000	2.7	est.	12%
222	Crown Ace Hardware	Huntington Beach, Ca	HW	17	325	38,500,000	36,000,000	6.9	est.	95%
223	Botello Lumber	Mashpee, Mass.	LBM	1	100	38,400,000	36,500,000	5.2	est.	18%
224	Riggs Supply	Kennett, Mo.	HC	4	50	38,000,000	36,500,000	4.1	est.	60%
225	Herrman Lumber	Springfield, Mo.	LBM	11	150	38,000,000	32,000,000	18.8	est.	15%
226	The Lester Group	Martinsville, Va.	LBM	3	90	38,000,000	29,000,000	31.0	est.	4%
227	Eastern Pennsylvania Lumber	Wilkes Barre, Pa.	LBM	10	130	38,000,000	36,400,000	4.4	est.	20%
228	Pleasants Hardware	Richmond, Va.	HW	7	200	38,000,000	34,200,000	11.1	est.	30%
229	Hardware Hawaii	Kailua, Hawaii	HC	4	200	37,500,000	35,800,000	4.7	est.	50%
230	Aboff's Paints & Wallcoverings	Huntington, N.Y.	P	26	140	37,500,000	34,700,000	8.1	est.	30%
231	Montalbano Lumber	Houston, Texas	LBM	2	103	37,500,000	34,300,000	9.3	est.	25%
232	Lumber Investors	Alexandria, La.	LBM	2	90	37,000,000	36,000,000	2.8		10%
233	Middleton Building Supply	Middleton, N.H.	LBM	4	132	37,000,000	34,000,000	8.8	est.	20%
234	W.T. Harvey Lumber	Columbus, Ga.	LBM	5	100	36,500,000	32,300,000	13.0	est.	10%
235	A.G. Mauro	Pittsburgh, Pa.	HDF	5	150	36,000,000	35,000,000	2.9	est.	20%
236	Parker Paint	Tacoma, Wash.	P	27	135	36,000,000	35,000,000	2.9	est.	15%
237	Gebo Distributing	Plainview, Texas	F	18	250	36,000,000	34,000,000	5.9	est.	100%
238	Channel Lumber	Richmond, Calif.	LBM	1	50	36,000,000	33,400,000	7.8	est.	5%
239	Schmidt Builders Supply	Topeka, Kan.	LBM	4	85	35,700,000	33,300,000	7.2	est.	2%
240	Green Thumb International	North Hills, Calif.	LG	7	250	35,250,000	31,000,000	13.7	est.	80%
241	Pierce Flooring & Design Center	Billings, Mont.	HDF	7	147	35,000,000	35,700,000	-2.0	est.	25%
242	Hacienda Home Centers	Albuquerque, N.M.	HC	3	124	35,000,000	35,500,000	-1.4	est.	80%
243	2nds in Building Materials	Chattanooga, Tenn.	LBM	9	205	35,000,000	34,000,000	2.9	est.	100%
244	Walpole Woodworkers	Walpole, Mass.	HC	12	250	35,000,000	32,700,000	7.0	est.	70%
245	Haynes Brothers Lumber	Murfreesboro, Tenn.	LBM	2	60	34,750,000	31,700,000	9.6	est.	11%
246	City Lumber	New York, N.Y.	LBM	2	40	34,500,000	32,500,000	6.2	est.	10%
247	Mason's Mill & Lumber	Houston, Texas	LBM	2	50	34,500,000	31,500,000	9.5	est.	1%
248	W.E. Shone Lumber	Stanton, Del.	LBM	3	90	34,200,000	34,000,000	0.6	est.	30%
249	Century Tile & Supply	Lombard, Ill.	HDF	12	198	34,000,000	31,000,000	9.7	est.	50%
250	A.C. Houston Lumber	Las Vegas, Nev.	LBM	3	100	34,000,000	33,000,000	3.0	est.	10%
251	Douglas Lumber Kitchens & Home C	Smithfield, R.I.	LBM	1	74	34,000,000	33,000,000	3.0	est.	5%
252	Gillman Home Ceter	Batesville, Ind.	HC	6	140	33,800,000	28,500,000	18.6		40%
253	Ricciardi Brothers	Maplewood, N.J.	P	11	93	33,700,000	30,000,000	12.3	est.	35%
254	Tulnoy Lumber	Bronx, N.Y.	LBM	3	72	33,000,000	31,900,000	3.4	est.	8%
255	Sincere Hardware Supply	Oakland, Calif.	HW	6	100	32,700,000	29,000,000	12.8	est.	20%
256	HDF Associates	Shorewood, Ill.	HDF	6	150	32,600,000	31,000,000	5.2	est.	20%
257	Peter Lumber	Pleasantville, N.J.	LBM	9	85	32,500,000	31,500,000	3.2	est.	15%
258	Shaw/Stewart Lumber	Minneapolis, Minn.	LBM	1	90	32,500,000	30,900,000	5.2	est.	5%
259	Great Central Lumber	Saint Louis, Mo.	LBM	3	70	32,400,000	31,800,000	1.9	est.	5%
260	McCormick Paint Works	Rockville, Md.	P	25	180	32,400,000	30,300,000	6.9	est.	15%
261	Crenshaw Lumber	Gardena, Calif.	LBM	2	50	32,400,000	30,000,000	8.0	est.	5%
262	Adams Fairacre Farms	Poughkeepsie, N.Y.	LG	3	100	32,300,000	30,500,000	5.9	est.	90%
263	Stone's Home Centers	Bainbridge, Ga.	HC	9	170	32,100,000	29,750,000	7.9	est.	65%
264	Wilson Lumber	Huntsville, Ala.	LBM	2	130	32,000,000	28,000,000	14.3	est.	10%
265	Elk Supply	Clinton, Okla.	HC	12	200	32,000,000	30,000,000	6.7	est.	45%
266	Mahoney's Garden Centers	Winchester, Mass.	LG	8	200	31,900,000	28,900,000	10.4	est.	90%
267	Truitt & White Lumber	Berkeley, Calif.	LBM	2	55	31,600,000	29,000,000	9.0	est.	5%
268	Christensen Lumber	Fremont, Neb.	LBM	2	131	31,400,000	26,500,000	18.5	est.	2%
269	Nonn's Flooring	Middleton, Wis.	HDF	3	110	31,100,000	31,000,000	0.3	est.	33%
270	Mendo Mill & Lumber Co.	Ukiah, Calif.	HC	5	210	31,000,000	28,000,000	10.7		55%

271	New Era Lumber Industries	South Ozone Park, N	LBM	3	35	31,000,000	29,800,000	4.0	est.	25%
272	Gordon Lumber	Fremont, Ohio	LBM	10	95	30,600,000	26,500,000	15.5	est.	20%
273	Farrell Calhoun	Memphis, Tenn.	P	31	165	30,500,000	30,000,000	1.7	est.	10%
274	Tum-A-Lum Lumber	Bend, Ore.	LBM	4	75	30,500,000	29,000,000	5.2	est.	20%
275	Butler Carpet	Clearwater, Fla.	HDF	15	110	30,000,000	30,000,000	0.0	est.	5%
276	Ritter at Home	Nederland, Texas	HC	5	200	29,300,000	34,700,000	-15.6	est.	40%
277	Cramer's Home Building Centers	East Stroudsburg, Pa	HC	4	85	28,900,000	27,000,000	7.0	est.	40%
278	McGuckin Hardware	Boulder, Colo.	HW	1	260	28,000,000	27,750,000	0.9		75%
279	Tindell's	Knoxville, Tenn.	LBM	7	120	27,900,000	21,500,000	29.8	est.	12%
280	Tibbetts Lumber Co.	St. Petersburg, Fla.	LBM	5	136	27,410,000	20,500,000	33.7		20%
281	Building Solutions	Tulsa, Okla.	LBM	2	50	26,400,000	14,500,000	82.1	est.	7%
282	Texas Plywood & Lumber CO.	Grand Prairie, Texas	LBM	1	100	26,137,000	20,000,000	30.7		0%
283	Cole Lumber Company Inc.	Paducah, Ky.	LBM	6	85	25,100,000	22,000,000	14.1		10%
284	Yoder's Building Supply	Fair Play, S.C.	LBM	1	68	25,000,000	21,000,000	19.0	est.	10%
285	Orange County Building Materials	Vidor, Texas	LBM	5	120	24,400,000	23,700,000	3.0	est.	25%
286	Prince Lumber	New York, N.Y.	LBM	2	48	23,730,000	22,500,000	5.5		15%
287	Timberland Lumber	Brazil, Ind.	LBM	3	105	23,200,000	21,000,000	10.5	est.	5%
288	Len-Co	Buffalo, N.Y.	LBM	2	70	22,000,000	20,500,000	7.3	est.	40%
289	Lumms Supply Company	Atlanta, Ga.	LBM	5	66	21,000,000	18,500,000	13.5		15.0%
290	Groom and Sons	Mabank, Texas	HC	8	132	20,599,800	19,000,000	8.4		62%
291	Myrtle Beach Building Supply	Longs, S.C.	LBM	2	35	16,400,000	11,400,000	43.9		1.0%
292	Clark Devon Hardware	Chicago, Ill.	HC	1	70	15,000,000	14,400,000	4.2		30%
293	Window Depot	Tucson, Ariz.	HC	6	55	15,000,000	13,000,000	15.4		40%
294	Power Townsend Co.	Helena, Mont.	HC	1	75	14,600,000	13,400,000	9.0		50%
295	Big L Corporation	Sheridan, Mich.	LBM	5	57	13,432,592	12,400,000	8.3		50%
296	The Detering Company	Houston, Texas	LBM	1	56	13,337,175	12,200,000	9.3		5%
297	DB&S Lumber & Home Improvement	Norwell, Mass.	LBM	4	39	13,000,000	11,800,000	10.2		5%
298	Emigh ACE Hardware	Sacramento, Calif.	HC	1	85	12,931,000	12,800,000	1.0		100%
299	H.L. Munn Lumber Company	Ames, Iowa	LBM	1	25	12,802,412	10,500,000	21.9		3%
300	Jant Group	Phoenix, Ariz.	HW	4	122	11,500,000	11,400,000	0.9		85%

HC = Home center; LBM = Lumber & building materials; HDF = Home decor & flooring; P = Paint; F = Farm & ranch; HW = Hardware store; LG = Lawn & garden