



2018 Rank	2019 Rank	Company Location of Headquarters	Sales (\$ mil.)	Stores	Type of Business	DIY sales %
1	1	<b>The Home Depot</b> Atlanta, Ga.	108,203,000,000	2,287	Home Center	55%
2	2	<b>Lowe's</b> Mooresville, N.C.	71,309,000,000	2,015	Home Center	70%
3	3	<b>Wal-Mart*</b> Bentonville, Ark.	15,580,000,000	3,956	Home Center	100%
4	4	<b>Menards*</b> Eau Claire, Wisc.	10,700,000,000	328	Home Center	95%
5	5	<b>ABC Supply</b> Beloit, Wisc.	10,500,000,000	783	SD	1%
6	6	<b>Sherwin-Williams</b> Cleveland, Ohio	9,630,000,000	4696	Paint store	20%
7	7	<b>Tractor Supply</b> Brentwood, Tenn.	7,911,045,000	1,940	Farm & Ranch	80%
8	8	<b>Builders FirstSource</b> Dallas, Texas	7,724,800,000	401	LBM	10%
10	9	<b>Beacon Roofing Supply</b> Herndon, Va.	6,418,310,000	530	SD	0%
11	10	<b>Amazon.com*</b> Seattle, Wash.	4,650,000,000	1	Home Center	99%
9	11	<b>Sears Holdings*</b> Hoffman Estates, Ill.	4,251,000,000	850	Home Center	95%
13	12	<b>84 Lumber</b> Eighty Four, Pa.	3,865,717,000	264	LBM	15%
12	13	<b>BMC</b> Atlanta, Ga.	3,682,448,000	155	LBM	5%
14	14	<b>US. LBM Holdings</b> Green Bay, Wis.	3,348,400,000	251	LBM	3%
15	15	<b>Harbor Freight Tools*</b> Camarillo, Calif.	2,950,000,000	1002	Hardware Store	80%
18	16	<b>SRS Distribution</b> McKinney, Texas	2,750,500,000	248	SD	1%
17	17	<b>GMS</b> Tucker, Ga.	2,657,500,000	216	SD	8%
19	18	<b>Foundation Building Materials</b> Tustin, Calif.	2,044,300,000	175	SD	3%
21	19	<b>Floor &amp; Decor Holdings</b> Atlanta, Ga.	1,709,848,000	100	Home Decor & Flooring	40%
22	20	<b>Carter Lumber</b> Kent, Ohio	1,482,000,000	162	LBM	6%
20	21	<b>Sears Hometown and Outlet Stores</b> Hoffman Estates, Ill.	1,449,948,000	677	Hardware Store	90%
23	22	<b>Fleet Farm*</b> Brainerd, Minn.	1,345,000,000	43	Farm & Ranch	90%
24	23	<b>PPG Paints*</b> Pittsburgh, Pa.	1,250,000,000	605	Paint Store	10%
25	24	<b>Northern Tool + Equipment*</b> Burnsville, Minn.	1,125,000,000	102	Hardware Store	80%
30	25	<b>Kodiak Building Partners</b> Denver, Colo.	1,121,300,000	80	LBM	5%
26	26	<b>Sutherland Lumber*</b> Kansas City, Mo.	1,045,000,000	49	Home Center	70%
27	27	<b>Lumber Liquidators</b> Toano, Va.	1,028,933,000	392	Home Decor & Flooring	90%
28	28	<b>Rural King Supply*</b> Mattoon, Ill.	1,000,500,000	95	Farm & Ranch	80%
29	29	<b>McCoy's Building Supply</b> San Marcos, Texas	884,400,000	91	LBM	32%

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32	30	<b>Harvey Building Products*</b> Waltham, Mass.	702,500,000	49	LBM	0%
33	31	<b>Lansing Building Products*</b> Richmond, Va.	574,300,000	77	SD	0%
	32	<b>American Construction Source*</b> Springfield, Mo.	566,300,000	73	LBM	10%
34	33	<b>Parr Lumber*</b> Hillsboro, Ore.	541,500,000	34	LBM	33%
35	34	<b>Orscheln Farm and Home*</b> Moberly, Mo.	480,000,000	165	Farm & Ranch	83%
38	35	<b>Foxworth-Galbraith Lumber*</b> Dallas, Texas	473,000,000	32	LBM	20%
36	36	<b>Atwoods Ranch &amp; Home*</b> Enid, Okla.	445,000,000	62	Farm & Ranch	80%
43	37	<b>Matheus Lumber*</b> Woodinville, Wash.	437,300,000	8	LBM	0%
40	38	<b>Ganahl Lumber Co.</b> Anaheim, Calif.	437,000,000	11	LBM	8%
37	39	<b>Golden State*</b> Petaluma, Calif.	426,000,000	6	LBM	1%
39	40	<b>Bomgaars Supply*</b> Sioux City, Iowa	395,000,000	81	Farm & Ranch	80%
42	41	<b>The Tile Shop</b> Plymouth, Minn.	357,254,000	140	Home Decor & Flooring	50%
48	42	<b>Alpine Lumber*</b> Westminster, Colo.	356,800,000	20	LBM	4%
44	43	<b>CNRG</b> Collierville, Tenn.	350,900,000	104	Home Center	75%
45	44	<b>Riverhead Building Supply</b> Calverton, N.Y.	348,035,000	18	LBM	19%
41	45	<b>Meek's Lumber and Hardware*</b> Sacramento/Springfield	347,600,000	55	LBM	20%
46	46	<b>National Lumber Co.*</b> Mansfield, Mass.	338,000,000	14	LBM	8%
50	47	<b>Westlake Ace Hardware</b> Lenexa, Kan.	329,700,000	120	Hardware Store	95%
47	48	<b>Rosen Materials*</b> Sunrise, Fla.	315,000,000	27	LBM	1%
51	49	<b>E.C. Barton*</b> Jonesboro, Ark.	311,000,000	102	LBM	25%
59	50	<b>Idaho Pacific Lumber*</b> Boise, Idaho	308,000,000	11	LBM	25%
49	51	<b>Lampert Lumber*</b> St. Paul, Minn.	307,400,000	31	LBM	20%
53	52	<b>Professional Builders Supply*</b> Morrisville, N.C.	306,700,000	8	LBM	2%
55	53	<b>Shelter Products*</b> Portland, Ore.	300,300,000	6	LBM	10%
57	54	<b>Mead Lumber*</b> Columbus, Neb.	291,000,000	44	LBM	20%
52	55	<b>Kelly-Moore Paint*</b> San Carols, Calif.	290,000,000	147	Paint Store	14%
54	56	<b>R.P. Lumber*</b> Edwardsville, Ill.	277,000,000	69	Home Center	20%
56	57	<b>Runnings Supply*</b> Marshall, Minn.	265,000,000	43	Farm & Ranch	80%

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80	58	<b>Hammond Lumber</b> Belgrade, Maine	252,000,000	21	LBM	15%
58	59	<b>Raymond Building Supply*</b> Fort Myers, Fla.	236,000,000	5	LBM	15%
75	60	<b>Sunroc Corp.*</b> Saint George, Utah	218,300,000	11	LBM	15%
60	61	<b>Ring's End*</b> Darien, Conn.	215,000,000	8	LBM	30%
62	62	<b>Curtis Lumber*</b> Ballston Spa, N.Y.	210,900,000	21	LBM	40%
69	63	<b>Mill Creek Lumber &amp; Supply</b> Tulsa, Okla.	197,700,000	25	LBM	8%
82	64	<b>Franklin Building Supply*</b> Boise, Idaho	197,100,000	14	LBM	10%
85	65	<b>Reliable Wholesale Lumber*</b> Huntington Beach, Calif.	195,000,000	2	LBM	25%
65	66	<b>Bridgewell Resources*</b> Tigard, Ore.	192,800,000	7	LBM	0%
63	67	<b>Erie Materials*</b> Syracuse, N.Y.	192,700,000	10	LBM	0%
61	68	<b>Stine Lumber*</b> Sulphur, La.	192,400,000	11	Home Center	60%
64	69	<b>Ridout Lumber Company*</b> Searcy, Ark.	190,000,000	13	LBM	5%
81	70	<b>Friedman's Home Improvement</b> Santa Rosa, Calif.	190,000,000	6	Home Center	60%
73	71	<b>Great Floors*</b> Coeur d'Alene, Idaho	188,600,000	25	Home Decor & Flooring	15%
66	72	<b>W.E. Aubuchon*</b> Westminster, Mass.	185,000,000	111	Hardware Store	90%
67	73	<b>Alexander Lumber*</b> Aurora, Ill.	183,000,000	21	LBM	10%
68	74	<b>Feldman Lumber*</b> Brooklyn, N.Y.	183,000,000	4	LBM	5%
71	75	<b>T.W. Perry Enterprises</b> Gaithersburg, Md.	182,057,909	7	LBM	5%
70	76	<b>M.G. Building Materials*</b> San Antonio, Texas	180,000,000	12	LBM	20%
77	77	<b>Hancock Lumber Co.</b> Casco, Maine	180,000,000	10	LBM	10%
79	78	<b>Drexel Building Supply*</b> Campellsport, Wis.	178,500,000	8	LBM	6%
99	79	<b>Erickson Framing Operations*</b> Chandler, Ariz.	173,600,000	4	LBM	1
72	80	<b>Poulin Lumber/Wallboard Supply Company*</b> Londonderry, N.H.	173,000,000	10	LBM	1
74	81	<b>Dunn-Edwards Corp.*</b> Los Angeles, Calif.	169,000,000	136	Paint Store	50%
76	82	<b>Parker's Building Supply*</b> Port Arthur, Texas	168,000,000	22	LBM	12
	83	<b>The Hardware Companies</b> Atlanta, Ga.	165,000,000	9	Hardware Stores	80
78	84	<b>Capitol Building Supply*</b> Manassas, Va.	164,000,000	16	LBM	5%
83	85	<b>Kuiken Brothers*</b> Fair Lawn, N.J.	156,800,000	8	LBM	10%

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90	86	<b>Scherer Brothers*</b> Brooklyn Park, Minn.	156,300,000	5	LBM	10%
84	87	<b>Valu Home Centers*</b> Buffalo, N.Y.	155,000,000	41	Home Center	100%
86	88	<b>Honsador Lumber*</b> Kapolei, Hawaii	151,400,000	7	LBM	20%
87	89	<b>Consolidated Lumber*</b> Sittlwater, Minn.	151,400,000	17	LBM	18%
88	90	<b>Standard Companies*</b> Grand Rapids, Mich.	151,000,000	18	LBM	3%
91	91	<b>Guy C. Lee Building Materials*</b> Smithfield, N.C.	149,900,000	8	LBM	10%
97	92	<b>Lezzer Lumber*</b> Curwensville, Pa.	149,800,000	14	LBM	4%
89	93	<b>Hines Supply</b> Buffalo Grove, Ill.	149,000,000	10	LBM	15%
96	94	<b>McCray Lumber &amp; Millwork</b> Overland Park, Kan.	147,800,000	7	LBM	1%
92	95	<b>Burton Lumber*</b> Salt Lake City, Utah	144,000,000	10	LBM	5%
93	96	<b>Gilcrest-Jewett</b> Waukee, Iowa	142,000,000	5	LBM	2%
95	97	<b>Forge Lumber/Sims Lohman*</b> Cincinnati, Ohio	139,000,000	22	LBM	2%
110	98	<b>Central Valley Builders Supply*</b> Napa, Calif.	138,900,000	9	LBM	18%
109	99	<b>Hayward Lumber*</b> Monterey, Calif.	138,500,000	8	LBM	10%
94	100	<b>Wisconsin Building Supply*</b> Green Bay, Wisc.	135,500,000	13	LBM	15
103	101	<b>Zeeland Lumber &amp; Supply*</b> Zeeland, Mich.	134,500,000	6	LBM	4%
98	102	<b>American Builders Supply*</b> Sanford, Fla.	133,750,000	10	LBM	5%
100	103	<b>The Building Center*</b> Pineville, N.C.	133,200,000	7	LBM	1%
104	104	<b>Star Lumber*</b> Wichita, Kan.	132,800,000	7	Home Center	5%
116	105	<b>Koopman Lumber*</b> Whitinsville, Mass.	131,800,000	9	LBM	14%
101	106	<b>Bloedorn Lumber*</b> Torrington, Wyo.	130,100,000	26	LBM	20%
102	107	<b>T.H. Rogers Lumber*</b> Edmond, Okla.	130,000,000	34	LBM	30%
112	108	<b>Big C Lumber*</b> Granger, Ind.	127,700,000	18	LBM	7%
108	109	<b>U.S. Fence Solutions*</b> Littleton, Colo.	127,000,000	12	LBM	5
	110	<b>Custom Choice Door</b> Seattle, Wash.	125,000,000	8	LBM	20
105	111	<b>North 40 Outfitters*</b> Great Falls, Mont.	120,000,000	10	Farm & Ranch	85%
113	112	<b>HPM Building Supply*</b> Keaau, Hawaii	120,000,000	8	LBM	35%
106	113	<b>Spahn &amp; Rose*</b> Dubuque, Iowa	119,600,000	24	LBM	30%
107	114	<b>Big R Stores of Ind. N Ill., and NW Ohio*</b> Watskeka, Ill.	119,000,000	24	Farm & Ranch	90

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111	115	<b>Keim Lumber*</b> Charm, Ohio	115,000,000	1	LBM	30%
114	116	<b>Avalon Carpet Tile &amp; Flooring*</b> Cherry Hill, N.J.	114,000,000	14	Home Decor & Flooring	5%
115	117	<b>C-A-L Ranch Stores*</b> Idaho Falls, Idaho	111,000,000	25	Farm & Ranch	80%
117	118	<b>Woodhaven Lumber &amp; Millwork*</b> Lakewood, N.J.	110,500,000	4	LBM	15%
118	119	<b>Builders Supply Co.*</b> Omaha, Neb.	110,000,000	1	LBM	5%
119	120	<b>Blain's Farm &amp; Fleet*</b> Janesville, Wis.	110,000,000	42	Farm & Ranch	95%
143	121	<b>Western Building Center*</b> Kalispell, Mont.	105,600,000	14	LBM	10%
165	122	<b>Homewood Holdings*</b> Loomis, Calif.	104,900,000	6	LBM	10%
138	123	<b>Jackson Lumber &amp; Millwork*</b> Lawrence, Mass.	103,000,000	5	LBM	11%
120	124	<b>Universal Supply*</b> Hammonton, N.J.	102,000,000	15	LBM	20
121	125	<b>Great Lakes Ace*</b> Farminton, Mich.	100,100,000	50	Hardware Store	95%
129	126	<b>Tibbetts Lumber*</b> St. Petersburg, Fla.	98,500,000	5	LBM	4%
122	127	<b>Marvin's Building Materials and Home Centers*</b> Leeds, Ala.	98,000,000	28	Home Center	80%
123	128	<b>LaValley/Middleton Building Supply*</b> Newport, N.H.	95,000,000	12	LBM	35%
124	129	<b>NexGen*</b> Britton, S.D.	95,000,000	4	LBM	35
125	130	<b>Lyman Companies*</b> Eau Claire, Wisc.	94,000,000	6	LBM	5
126	131	<b>Jerry's Home Improvement*</b> Eugene, Ore.	92,000,000	2	Home Center	65%
127	132	<b>Florence Building Materials*</b> Huntington, N.Y.	92,000,000	4	LBM	25%
128	133	<b>Your Building Centers</b> Altoona, Pa.	89,800,000	16	LBM	10%
145	134	<b>Mans Lumber &amp; Millwork*</b> Trenton, Mich.	89,200,000	2	LBM	15%
130	135	<b>D&amp;B Supply*</b> Caldwell, Idaho	89,000,000	14	Farm & Ranch	80%
131	136	<b>Armstrong Garden Centers*</b> Glendora, Calif.	88,000,000	31	Lawn & Garden Store	92%
132	137	<b>John H. Myers &amp; Son</b> York, Pa.	88,000,000	7	LBM	5%
133	138	<b>McLendon Hardware*</b> Renton, Wash.	87,500,000	7	Hardware Store	90%
134	139	<b>Williams Lumber &amp; Home Centers*</b> Renton, Wash.	87,000,000	8	LBM	30%
135	140	<b>Buccheit*</b> Perryville, Mo.	86,500,000	10	Home Center	50%
140	141	<b>Ashby Lumber*</b> Berkeley, Calif.	86,300,000	2	LBM	30%
136	142	<b>K-I Lumber*</b> Louisville, Ky.	86,100,000	7	LBM	2%

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137	143	<b>Farm &amp; Home Supply*</b> Quincy, Ill.	85,000,000	13	Farm & Ranch	75%
139	144	<b>Dunn Lumber*</b> Seattle, Wash.	84,000,000	9	LBM	30%
146	145	<b>Higginbotham Brothers</b> Comanche, Texas	82,000,000	39	Home Center	40%
173	146	<b>Graves Lumber*</b> Copley, Ohio	81,700,000	1	LBM	1%
141	147	<b>Robert Bowden*</b> Marietta, Ga.	81,000,000	3	LBM	10%
148	148	<b>Millard Lumber</b> Omaha, Neb.	80,772,164	3	LBM	5%
142	149	<b>Ellsworth Builders Supply*</b> Ellsworth, Maine	80,600,000	10	LBM	25%
158	150	<b>Gutherie Lumber</b> Livonia, Mich.	80,100,000	1	LBM	0%
144	151	<b>Viking Lumber*</b> Belfast, Maine	78,600,000	9	LBM	20%
175	152	<b>Harbin Lumber</b> Lavonia, Georgia	77,572,433	7	LBM	5%
164	153	<b>Russell Do it Centers*</b> Alexander City, Ala.	77,500,000	9	Home Center	35%
159	154	<b>Jennings Builders Supply and Hardware*</b> Cashiers, NC	76,200,000	4	LBM	5%
166	155	<b>J.C. Licht</b> Addison, Ill.	76,000,000	38	Paint Store	30%
147	156	<b>Doug Ashy Building Materials*</b> Lafayette, La.	75,000,000	7	LBM	15%
149	157	<b>Janovic Paint and Decorating*</b> Long Island City, N.Y.	73,500,000	10	Paint Store	60%
150	158	<b>Stein Garden &amp; Gifts*</b> Milwaukee, Wis.	73,500,000	17	Lawn & Garden Store	100%
160	159	<b>Christensen Lumber*</b> Fremont, Neb.	73,500,000	2	LBM	2%
196	160	<b>NorCal Lumber*</b> Marysville, Calif.	73,400,000	1	LBM	5%
216	161	<b>Building Component Supply*</b> Jacksonville, Fla.	72,800,000	2	LBM	5%
151	162	<b>Arizona Tile*</b> Tempe, Ariz.	72,000,000	26	Home Decor & Flooring	50%
152	163	<b>Rocky's Ace Hardware*</b> Springfield, Mass.	72,000,000	35	Hardware Store	80%
155	164	<b>Theisen Supply*</b> Dubuque, Iowa	72,000,000	24	Farm & Ranch	80%
	165	<b>Chelsea Lumber Company</b> Chelsea, Mich.	72,000,000	3	Home Center	50
187	166	<b>Airbase Carpet Mart*</b> New Castle, Del.	71,700,000	12	Home Decor & Flooring	92%
153	167	<b>City Mill Co.*</b> Honolulu, Hawaii	71,500,000	8	Home Center	90%
177	168	<b>Costello's Home &amp; Garden*</b> Deer Park, N.Y.	71,500,000	30	Hardware Store	90%
154	169	<b>Cassity Jones Lumber*</b> Longview, Texas	71,400,000	13	LBM	4%
156	170	<b>Zarsky Lumber*</b> Victoria, Texas	71,000,000	9	LBM	25%
157	171	<b>O.C. Cluss Lumber*</b> Uniontown, Pa.	71,000,000	5	LBM	10%

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202	172	<b>Timberland Lumber*</b> Brazil, Ind.	71,000,000	3	LBM	2%
162	173	<b>Vista Paint*</b> Fullerton, Calif.	69,000,000	46	Paint Store	15%
163	174	<b>Desert Companies*</b> Las Vegas, Nev.	69,000,000	5	LBM	5
186	175	<b>Garris Evans Lumber*</b> Greenville, N.C.	68,800,000	5	LBM	10%
210	176	<b>Gillman Home Centers*</b> Batesville, Ind.	68,400,000	12	Home Center	75%
181	177	<b>Nonn's Flooring*</b> Middleton, Wis.	68,300,000	3	Home Decor & Flooring	33%
161	178	<b>The Lester Group</b> Martinsville, Va.	68,000,000	5	LBM	5%
205	179	<b>Buck Lumber*</b> Charleston, SC	67,400,000	1	LBM	20%
190	180	<b>Arlington Coal &amp; Lumber*</b> Arlington, Mass.	67,300,000	5	LBM	2%
167	181	<b>Big Creek Lumber*</b> Davenport, Calif.	67,000,000	5	LBM	15%
168	182	<b>Ed Herrington *</b> Hillsdale, N.Y.	67,000,000	7	LBM	20%
174	183	<b>Tindell's Building Materials</b> Hillsdale, N.Y.	66,600,000	6	LBM	4%
178	184	<b>McSwain Carpets &amp; Floors*</b> Cincinnati, Ohio	66,500,000	10	Home Decor & Flooring	10%
170	185	<b>Moynihan Lumber</b> North Reading, Mass.	66,000,000	3	LBM	10%
171	186	<b>Jaeger Lumber*</b> Union, N.J.	65,000,000	7	LBM	10
172	187	<b>Builder's Discount Centers*</b> Rocky Mount, N.C.	65,000,000	11	Home Center	70%
169	188	<b>Oldham Lumber*</b> Dallas, Texas	64,500,000	1	LBM	5%
176	189	<b>Zuern Building Products*</b> Allenton, Wis.	64,000,000	4	LBM	15%
179	190	<b>Belletetes*</b> Jaffrey, N.H.	62,500,000	9	LBM	20%
180	191	<b>Shelly's Supply*</b> Telford, Pa.	62,500,000	8	LBM	5%
247	192	<b>Wheelwright Lumber Company</b> Ogden, Utah	62,300,000	1	LBM	10%
182	193	<b>Hirshfield's*</b> Minneapolis, Minn.	62,000,000	33	Paint Store	35%
183	194	<b>Seattle Lighting Fixture*</b> Seattle, Wash.	62,000,000	6	Home Center	40%
184	195	<b>Mid-Cape Home Centers*</b> South Dennis, Mass.	62,000,000	6	LBM	15%
185	196	<b>Kleet Lumber*</b> Huntington, N.Y.	62,000,000	1	LBM	10%
188	197	<b>Taylor's Do it Center*</b> Virginia Beach, Va.	62,000,000	17	Hardware Store	30%
229	198	<b>Yoder's Building Supply*</b> Fair Play, S.C.	61,800,000	1	LBM	7%
189	199	<b>Ricciardi Brothers*</b> Maplewood, N.J.	61,000,000	43	Paint Store	35%
191	200	<b>Cape Cod Lumber*</b> Abington, Mass.	60,000,000	1	LBM	5%
192	201	<b>Star Nursery*</b> Henderson, Nev.	60,000,000	16	Lawn & Garden Store	50%

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193	202	<b>Big R Stores of Pueblo*</b> Pueblo, Colo.	60,000,000	28	Farm & Ranch	85%
194	203	<b>Floridatile*</b> Lexington, Ky.	59,600,000	24	Home Decor & Flooring	50%
195	204	<b>Ziegler Lumber*</b> Spokane, Wash.	59,500,000	2	Home Center	85%
197	205	<b>East Haven Builders Supply*</b> East Haven, Conn.	59,200,000	6	LBM	2
198	206	<b>Warner Robins Supply*</b> Warner Robins, Ga.	59,000,000	9	LBM	20%
199	207	<b>Rio Grande Building Materials*</b> Denver, Colo.	59,000,000	6	LBM	15%
240	208	<b>Wilson Lumber*</b> Huntsville, Ala.	58,600,000	2	LBM	5%
200	209	<b>Building Solutions*</b> Tulsa, Okla.	58,000,000	3	LBM	7%
201	210	<b>Direct Cabinet Sales*</b> Dayton, N.J.	58,000,000	7	LBM	5
203	211	<b>United Builder's Supply*</b> Westerly, R.I.	57,500,000	4	LBM	12%
204	212	<b>Builders' General Supply*</b> Little Silver, N.J.	57,500,000	4	LBM	20%
206	213	<b>Niehaus Lumber*</b> Vincennes, Ind.	56,000,000	4	LBM	15%
219	214	<b>Potter's Ace Home Center</b> Jamestown, Tenn.	55,500,080	21	Home Center	35%
207	215	<b>Bailey Lumber &amp; Supply*</b> Gulfport, Miss.	55,500,000	7	LBM	4%
208	216	<b>Bender Lumber*</b> Bloomington, Ind.	55,120,000	8	Home Center	30%
209	217	<b>Texas Plywood &amp; Lumber Co.*</b> Grand Prairie, Texas	55,100,000	1	LBM	5%
211	218	<b>Humphrey's Building Supply Center*</b> Tiverton, R.I.	55,000,000	3	LBM	20%
242	219	<b>Concord Lumber*</b> Littleton, Mass.	54,700,000	10	LBM	16%
212	220	<b>GBS Bulding Supply*</b> Mauldin, S.C.	54,300,000	5	LBM	5%
213	221	<b>Sterling Lumber &amp; Investment*</b> Westminster, Colo.	54,000,000	11	LBM	20%
214	222	<b>Meadows Farms*</b> Chantilly, Va.	54,000,000	21	Lawn & Garden Store	90%
215	223	<b>Coastal Roofing Supply*</b> Clearwater, Fla.	54,000,000	2	LBM	1
217	224	<b>Building Supply Association*</b> Powder Springs, Ga.	53,800,000	2	LBM	2
233	225	<b>H.J. Martin &amp; Son*</b> Green Bay, Wis.	53,600,000	2	Home Decor & Flooring	10%
218	226	<b>Dolan's Lumber*</b> Benicia, Calif.	53,500,000	4	Home Center	30%
220	227	<b>Arnold Lumber*</b> West Kingston, R.I.	53,005,386	3	LBM	2%
221	228	<b>Marine Home Center*</b> Nantucket, Mass.	53,000,000	3	Home Center	40%
222	229	<b>Hardware Hawaii*</b> Kailua, Hawaii	52,800,000	5	Home Center	50%

\* Estimate





2018 Rank	2019 Rank	Company Location of Headquarters	Sales (\$ mil.)	Stores	Type of Business	DIY sales %
223	230	<b>Pike Nurseries*</b> Duluth, Ga.	52,500,000	17	Lawn & Garden Store	85%
224	231	<b>Beisser Lumber*</b> Grimes, Iowa	52,500,000	3	LBM	5%
225	232	<b>Acme Tools*</b> Grand Forks, N.D.	52,000,000	10	Hardware Store	50%
226	233	<b>Farm King*</b> Macomb, Ill.	52,000,000	6	Farm & ranch	68%
227	234	<b>Bellevue Builders Supply*</b> Schenectady, N.Y.	52,000,000	3	LBM	5
228	235	<b>Haynes Brothers Lumber*</b> Murfreesboro, Tenn.	52,000,000	2	LBM	11%
236	236	<b>Louis J. Grasmick Lumber*</b> Baltimore, Md.	51,972,000	1	LBM	10%
230	237	<b>Alamo Lumber Company*</b> San Antonio, Texas	51,300,000	13	Home Center	40%
231	238	<b>Snyder Diamond*</b> Santa Monica, Calif.	51,000,000	3	Home Center	65%
232	239	<b>Prince Lumber*</b> New York, N.Y.	51,000,000	3	LBM	5%
272	240	<b>PMC Building Materials*</b> Marietta, Ga.	50,600,000	3	LBM	20
234	241	<b>Earl May Nursery &amp; Garden Center*</b> Shenandoah, Iowa	49,500,000	30	Lawn & Garden Store	90%
235	242	<b>The Lyon &amp; Billard Lumber Co.*</b> Meriden, Conn.	49,000,000	5	LBM	20%
244	243	<b>Floor Covering Associates*</b> Shorewood, Ill.	49,000,000	5	Home Decor & Flooring	20%
237	244	<b>The Forest Group*</b> Oklahoma City, Okla.	48,500,000	4	LBM	5%
238	245	<b>Cancos Tile &amp; Stone*</b> Farmingville, N.Y.	48,500,000	12	Home Decor & Flooring	70%
239	246	<b>ISC Building Materials*</b> Dallas, Texas	48,000,000	5	LBM	5%
241	247	<b>Dykes Lumber*</b> Weehawken, N.J.	47,500,000	9	LBM	20%
276	248	<b>Builders Supply Co*</b> Lancaster, S.C.	47,200,000	1	LBM	0%
286	249	<b>Howard Lumber &amp; Hardware*</b> Statesboro, Ga.	46,700,000	2	LBM	3
243	250	<b>Champion Lumber*</b> Riverside, Calif.	46,200,000	1	LBM	5%
245	251	<b>Busy Beaver Building Centers*</b> Pittsburgh, Pa.	46,000,000	24	Home Center	98%
246	252	<b>Ace Hardware Home Center of Round Lake*</b> Round Lake, Ill.	46,000,000	9	Hardware Store	60%
248	253	<b>Western Wholesale Flooring*</b> Salt Lake City, Utah	45,500,000	9	Home Decor & Flooring	10%
249	254	<b>Carpet Weaver's*</b> Champaign, Ill.	45,400,000	8	Home Decor & Flooring	5%
250	255	<b>Builders*</b> Kearney, Neb.	45,000,000	3	LBM	20%
251	256	<b>Farrell Calhoun*</b> Memphis, Tenn.	45,000,000	40	Paint Store	10%

\* Estimate



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252	257	<b>Hughes Lumber*</b> Catoosa, Okla.	45,000,000	8	LBM	20%
253	258	<b>Preston Feather Building Centers*</b> Petoskey, Mich.	45,000,000	4	LBM	12%
257	259	<b>HEP Sales*</b> Waterloo, N.Y.	45,000,000	11	Home Center	60%
284	260	<b>Virginia Contractors Supply*</b> Manassas Park, Va.	44,300,000	2	LBM	1
254	261	<b>Channel Lumber*</b> Richmond, Calif.	44,000,000	1	LBM	5%
255	262	<b>Uresco Construction Materials*</b> Richmond, Calif.	44,000,000	4	LBM	2
256	263	<b>Crenshaw Lumber*</b> Gardena, Calif.	43,500,000	3	LBM	5%
263	264	<b>Barbeques Galore Limited*</b> Garland, Texas	43,500,000	23	Lawn & Garden Store	95%
258	265	<b>Jones Lumber*</b> Boca Raton, Fla.	43,000,000	2	LBM	5
259	266	<b>Ritter Lumber*</b> Nederland, Texas	43,000,000	5	Home Center	30%
260	267	<b>Gordon Lumber*</b> Fremont, Ohio	42,500,000	6	LBM	5%
261	268	<b>Parks Building Supply &amp; Interiors*</b> Fayetteville, N.C.	42,500,000	2	LBM	15%
262	269	<b>Huskey Building Supply*</b> Franklin, Tenn.	42,300,000	3	LBM	2%
264	270	<b>Maner Builders Supply*</b> Augusta, Ga.	42,000,000	3	LBM	5%
265	271	<b>Eastern Pennsylvania Supply Co.*</b> Wilkes Barre, Pa.	42,000,000	10	LBM	20%
266	272	<b>Lumber Investors*</b> Wilkes Barre, Pa.	42,000,000	4	LBM	10%
267	273	<b>Aboff's Paints &amp; Wallcoverings*</b> Huntington, N.Y.	42,000,000	33	Paint Store	30.00%
268	274	<b>Crown Ace Hardware*</b> Huntington Beach, Calif.	42,000,000	16	Hardware Store	95%
278	275	<b>Truitt &amp; White Lumber*</b> Berkeley, Calif.	42,000,000	3	LBM	5%
285	276	<b>Goldsboro Builders Supply*</b> Goldsboro, N.C.	41,900,000	6	LBM	30
271	277	<b>Gebo's*</b> Plainview, Texas	41,500,000	21	Farm & Ranch	100%
291	278	<b>Thrifty Building Supply*</b> Collierville, Tenn.	41,500,000	4	LBM	5
269	279	<b>Calloway's Nursery*</b> Fort Worth, Texas	41,000,000	21	Lawn & Garden store	100%
273	280	<b>Fullerton Lumber*</b> Plymouth, Minn.	41,000,000	4	LBM	10%
274	281	<b>Clay Ingels*</b> Lexington, Ky.	41,000,000	1	LBM	7%
275	282	<b>Botello Lumber*</b> Mashpee, Mass.	40,500,000	1	Home Center	18%
270	283	<b>Pierce Flooring &amp; Design Center*</b> Billings, Mont.	40,000,000	7	Home Decor & Flooring	25%

\* Estimate



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277	284	<b>Lummus Supply Company*</b> Atlanta, Ga.	40,000,000	5	LBM	15
279	285	<b>Herrman Lumber*</b> Springfield, Mo.	40,000,000	5	LBM	15%
280	286	<b>City Lumber*</b> New York, N.Y.	40,000,000	1	LBM	10%
281	287	<b>Montalbano Lumber*</b> Houston, Texas	40,000,000	2	LBM	20%
282	288	<b>Peter Lumber*</b> Pleasantville, N.J.	40,000,000	8	LBM	15%
334	289	<b>Window Depot</b> Tucson, Ariz.	40,000,000	7	LBM	60%
349	290	<b>Gill-Roy's Hardware*</b> Flushing, Mich.	40,000,000	27	Hardware Store	25%
283	291	<b>McCormick Paints*</b> Rockville, Md.	39,000,000	27	Paint Store	15%
296	292	<b>Mason's Mill &amp; Lumber*</b> Houston, Texas	38,500,000	1	LBM	1%
288	293	<b>A.G. Mauro*</b> Pittsburgh, Pa.	38,000,000	5	Home Decor & Flooring	20%
289	294	<b>W.E. Shone Lumber*</b> Stanton, Del.	38,000,000	3	LBM	30%
290	295	<b>Tulnoy Lumber*</b> Bronx, N.Y.	37,800,000	3	LBM	8%
292	296	<b>A.C. Houston Lumber*</b> Las Vegas, Nev.	37,000,000	3	LBM	10%
293	297	<b>Hacienda Home Centers*</b> Albuquerque, N.M.	37,000,000	2	Home Center	4%
294	298	<b>Orange County Building Materials*</b> Vidor, Texas	36,500,000	5	LBM	25%
295	299	<b>Nisbet Brower*</b> Cincinnati, Ohio	36,000,000	1	LBM	20%
297	300	<b>Stone's Home Centers*</b> Bainbridge, Ga.	35,500,000	9	Home Center	65%

\* Estimate

Source: Company reports and HBSDealer research.

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