

# THE TOP 300 SURVEY



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Lifted by rising housing starts and a recovering economy, the 2015 *Hardware + Building Supply Dealer* Top 300 Retailer Scoreboard shows steady-as-she-goes combined sales growth of about 4.6%.

The usual suspects solidified their seeming stranglehold on the top two spots in home improvement. But there was some jostling of positions in the top 10, which welcomed Harbor Freight Tools and saw Sears and Walmart swap places.

The following stats — the vast majority of which are estimates of *HBSDealer* editorial staff, supplemented by SEC filings and other public documents — reflect the performance of 2014, or the most recently completed fiscal year.

2015 rank	2014 rank	Company	Headquarters	Type of business	Sales 2014	Stores 2014	DIY sales %
1	1	<a href="#">The Home Depot</a>	Atlanta	Home center	83,176,000,000	2269	65%
2	2	<a href="#">Lowe's</a>	Mooresville, N.C.	Home center	56,223,000,000	1840	70%
3	4	<a href="#">Wal-Mart</a>	Bentonville, Ark.	Home center	14,370,000,000	4516	100%
4	3	<a href="#">Sears Holdings</a>	Hoffman Estates, Ill.	Home center	12,843,000,000	1725	95%
5	5	<a href="#">Menards</a>	Eau Claire, Wisc.	Home center	9,900,000,000	287	95%
6	6	<a href="#">Sherwin-Williams</a>	Cleveland	Paint store	6,850,000,000	4003	20%
7	7	<a href="#">Tractor Supply</a>	Brentwood, Tenn.	Farm & ranch	5,700,000,000	1382	80%
8	8	<a href="#">ProBuild Holdings</a>	Denver	LBM	4,430,000,000	364	10%
9	9	<a href="#">Sears Hometown and Outlet Stores</a>	Hoffman Estates, Ill.	Hardware store	2,364,000,000	1260	90%
10	11	<a href="#">Harbor Freight Tools</a>	Camarillo, Calif.	Hardware store	2,354,000,000	550	80%
11	10	<a href="#">84 Lumber</a>	Eighty Four, Pa.	LBM	2,319,000,000	257	5%
12	12	<a href="#">Builders FirstSource</a>	Dallas	LBM	1,604,000,000	111	3%
13	21	<a href="#">US. LBM Holdings</a>	Green Bay, Wis.	LBM	1,416,000,000	97	10%
14	13	<a href="#">Amazon.com</a>	Seattle	Home center	1,320,000,000	1	99%
15	14	<a href="#">BMC</a>	Atlanta	LBM	1,311,000,000	88	5%
16	16	<a href="#">Stock Building Supply</a>	Raleigh, N.C.	LBM	1,295,700,000	68	25%
17	15	<a href="#">PPG Architectural Finishes</a>	Pittsburgh	Paint store	1,230,000,000	920	10%
18	17	<a href="#">Northern Tool + Equipment</a>	Burnsville, Minn.	Hardware store	1,100,000,000	86	80%
19	19	<a href="#">Lumber Liquidators</a>	Toano, Va.	Home decor & flooring	1,050,000,000	352	90%
20	18	<a href="#">Sutherland Lumber</a>	Kansas City, Mo.	Home center	1,040,000,000	52	70%
21	20	<a href="#">Carter Lumber</a>	Kent, Ohio	LBM	979,200,000	141	11%
22	22	<a href="#">Rural King Supply</a>	Mattoon, Ill.	Farm & ranch	820,000,000	78	80%
23	23	<a href="#">McCoy's Building Supply</a>	San Marcos, Texas	LBM	699,000,000	88	25%
24	24	<a href="#">Orchard Supply Hardware</a>	San Jose, Calif.	Hardware store	560,000,000	74	80%
25	25	<a href="#">Orscheln Farm and Home</a>	Moberly, Mo.	Farm & ranch	477,000,000	166	83%
26	27	<a href="#">MarJam Supply</a>	Brooklyn, N.Y.	LBM	439,500,000	38	10%
27	26	<a href="#">Atwoods Ranch &amp; Home</a>	Enid, Okla.	Farm & ranch	425,000,000	57	80%
28	28	<a href="#">Harvey Building Products</a>	Waltham, Mass.	LBM	405,000,000	35	0%

29	31	<b>Golden State</b>	Petaluma, Calif.	LBM	339,000,000	6	5%
30	29	<b>Parr Lumber</b>	Hillsboro, Ore.	LBM	324,800,000	31	15%
31	30	<b>Kelly-Moore Paint</b>	San Carols, Calif.	Paint store	310,000,000	150	14%
32	42	<b>Bomgaars Supply</b>	Sioux City, Iowa	Farm & ranch	308,000,000	69	80%
33	37	<b>Ganahl Lumber Co</b>	Anaheim, Calif.	LBM	291,000,000	10	10%
34	35	<b>National Lumber Co.</b>	Mansfield, Mass.	LBM	279,500,000	8	10%
35	43	<b>Matheus Lumber</b>	Woodinville, Wash.	LBM	279,000,000	7	1%
36	36	<b>Meek's Lumber and Hardware</b>	Sacramento, Calif./ Springfield, Mo.	LBM	268,000,000	55	30%
37	32	<b>Shelter Products</b>	Portland, Ore.	LBM	260,000,000	5	30%
38	34	<b>Riverhead Building Supply</b>	Calverton, N.Y.	LBM	260,000,000	13	25%
39	38	<b>The Tile Shop</b>	Plymouth, Minn.	Home decor & flooring	257,200,000	108	90%
40	33	<b>E.C. Barton</b>	Jonesboro, Ark.	LBM	254,000,000	110	25%
41	40	<b>Mead Lumber</b>	Columbus, Neb.	LBM	254,000,000	38	20%
42	39	<b>Foxworth-Galbraith Lumber</b>	Dallas	LBM	243,500,000	25	10%
43	41	<b>Westlake Ace Hardware</b>	Lenexa, Kan.	Hardware store	233,800,000	85	95%
44	44	<b>Runnings Supply</b>	Marshall, Minn.	Farm & ranch	228,320,000	39	80%
45	45	<b>R.P. Lumber</b>	Edwardsville, Ill.	Home center	217,000,000	55	25%
46	48	<b>Raymond Building Supply</b>	Fort Myers, Fla.	LBM	214,000,000	5	15%
47	49	<b>Idaho Pacific Lumber</b>	Boise, Idaho	LBM	203,500,000	12	25%
48	50	<b>Ring's End</b>	Darien, Conn.	LBM	201,200,000	15	30%
49	53	<b>Alpine Lumber</b>	Westerville, Colo.	LBM	198,000,000	24	10%
50	46	<b>Lampert Yards' Inc.</b>	St. Paul, Minn.	LBM	192,000,000	34	20%
51	51	<b>Frazee Paint</b>	San Diego	Paint store	187,600,000	97	10%
52	47	<b>Curtis Lumber</b>	Ballston Spa, N.Y.	LBM	172,000,000	21	30%
53	52	<b>Stine Home &amp; Yard</b>	Sulphur, La.	Home center	167,000,000	12	58%
54	56	<b>Samuel Feldman Lumber</b>	Brooklyn, N.Y.	LBM	165,000,000	4	5%
55	57	<b>W.E. Aubuchon</b>	Westminster, Mass.	Hardware store	165,000,000	125	90%
56	58	<b>Contract Lumber</b>	Pataskala, Ohio	LBM	163,000,000	8	2%
57	55	<b>Ridout Lumber Company</b>	Searcy, Ark.	LBM	159,000,000	14	4%
58	59	<b>Dunn-Edwards Corp.</b>	Los Angeles	Paint store	157,000,000	117	50%
59	60	<b>Alexander Lumber</b>	Aurora, Ill.	LBM	156,000,000	22	10%
60	61	<b>The Andersons</b>	Maumee, Ohio	Home center	156,000,000	6	95%
61	62	<b>Capitol Building Supply</b>	Manassas, Va.	LBM	155,500,000	12	5%
62	82	<b>Forge Lumber/Sims Lohman</b>	Cincinnati	LBM	153,000,000	14	6%
63	64	<b>Valu Home Centers</b>	Buffalo, N.Y.	Home center	148,000,000	41	100%
64	65	<b>Kuiken Brothers</b>	Fair Lawn, N.J.	LBM	146,800,000	8	6%
65	66	<b>T.W. Perry Enterprises</b>	Gaithersburg, Md.	LBM	146,300,000	7	5%
66	63	<b>Honsador Lumber</b>	Kapolei, Hawaii	LBM	142,800,000	16	9%
67	67	<b>Hammond Lumber</b>	Belgrade, Maine	LBM	139,000,000	13	10%
68	74	<b>VNS Corp</b>	Vidalia, Georgia	LBM	134,200,000	13	1%
69	68	<b>Professional Builders Supply</b>	Morrisville, N.C.	LBM	134,000,000	6	2%
70		<b>Reliable Wholesale Lumber</b>	Huntington Beach, Calif.	LBM	131,000,000	2	30%
71	72	<b>Burton Lumber</b>	Salt Lake City	LBM	129,000,000	7	5%
72	69	<b>Hancock Lumber Co.</b>	Casco, Maine	Home center	125,600,000	13	14%
73	75	<b>Graber Post Buildings Inc</b>	Montgomery, Ind.	LBM	125,000,000	1	2%

74	77	<b>CNRG</b>	Natchez, Miss.	Home center	125,000,000	48	65%
75	73	<b>Gilcrest-Jewett</b>	Waukee, Iowa	LBM	121,000,000	4	2%
76	70	<b>Scherer Brothers</b>	Brooklyn Park, Minn.	LBM	118,000,000	5	5%
77	76	<b>Westside Building Materials</b>	Anaheim, Calif.	LBM	115,200,000	10	10%
78		<b>Builders Supply</b>	Omaha, Neb.	LBM	115,000,000	1	5%
79	71	<b>Lezzer Lumber</b>	Curwensville, Pa.	LBM	112,000,000	11	5%
80	81	<b>Rosen Materials</b>	Sunrise, Fla.	LBM	112,000,000	15	1%
81	93	<b>The Building Center</b>	Pineville, N.C.	LBM	112,000,000	6	5%
82	83	<b>Friedman's Home Improvement</b>	Santa Rosa, Calif.	Home center	111,900,000	4	65%
83	78	<b>Spahn &amp; Rose</b>	Dubuque, Iowa	LBM	111,000,000	26	30%
84	84	<b>Big R Stores</b>	Great Falls, Mont.	Farm & ranch	110,300,000	10	85%
85	85	<b>Bloedorn Lumber</b>	Torrington, Wyo.	LBM	110,000,000	22	25%
86	86	<b>Sunroc Corp.</b>	Saint George, Utah	LBM	110,000,000	11	20%
87	87	<b>Mills Fleet Farm</b>	Brainerd, Minn.	Farm & ranch	109,000,000	34	90%
88	79	<b>Star Lumber</b>	Wichita, Kan.	Home center	107,000,000	7	12%
89	80	<b>Franklin Building Supply</b>	Boise, Idaho	LBM	105,000,000	16	15%
90	107	<b>McCray Lumber &amp; Millwork</b>	Overland Park, Kan.	LBM	105,000,000	6	3%
91	88	<b>Keim Lumber</b>	Charm, Ohio	LBM	104,000,000	1	25%
92	89	<b>Great Floors</b>	Coeur d'Alene, Idaho	Home decor & flooring	103,500,000	18	15%
93	90	<b>Daltile</b>	Dallas	Home decor & flooring	103,000,000	41	50%
94	91	<b>Big R Stores of Central Illinois and Northern Indiana</b>	Watskeka, Ill.	Farm & ranch	103,000,000	17	90.0%
95	101	<b>Drexel Building Supply</b>	Campellsport, Wis.	LBM	103,000,000	6	15%
96	96	<b>Hayward Lumber</b>	Monteray, Calif.	LBM	101,000,000	8	10%
97	92	<b>Great Lakes Ace (formerly ACO)</b>	Farminton, Mich.	Hardware store	100,010,000	52	95%
98	94	<b>C-A-L Stores</b>	Idaho Falls, Idaho	Farm & ranch	100,000,000	23	80%
99	122	<b>Central Valley Builders Supply</b>	Napa, Calif.	LBM	100,000,000	5	5%
100	95	<b>Kwal-Paint</b>	Denver	Paint store	99,500,000	76	15%
101	97	<b>Woodhaven Lumber &amp; Millwork</b>	Lakewood, N.J.	LBM	99,000,000	3	15%
102	98	<b>Hawaii Planing Mill</b>	Keaau, Hawaii	LBM	99,000,000	7	30%
103	99	<b>Guy C. Lee Building Materials</b>	Smithfield, N.C.	LBM	98,000,000	8	1%
104	100	<b>Marvin's Building Materials and Home Centers</b>	Leeds, Ala.	Home center	98,000,000	28	80%
105	102	<b>Rockingham Cooperative</b>	Harrisonburg, Va.	Hardware store	96,000,000	15	15%
106	103	<b>Jerry's Home Improvement</b>	Eugene, Ore.	Home center	92,000,000	2	65%
107	104	<b>LaValley/Middleton Building Supply</b>	Newport, N.H.	LBM	92,000,000	12	35%
108	105	<b>M.G. Building Materials</b>	San Antonio	LBM	91,000,000	5	20%
109	106	<b>Florence Corp.</b>	Huntington, N.Y.	LBM	90,700,000	5	25%
110	108	<b>Big C Lumber</b>	Granger, Ind.	LBM	90,000,000	18	8%
111	109	<b>Armstrong Garden Centers</b>	Glendora, Calif.	Lawn & garden store	88,000,000	31	92%
112	110	<b>McLendon Hardware</b>	Renton, Wash.	Hardware store	87,500,000	7	90%
113	111	<b>Williams Lumber &amp; Home Centers</b>	Rhinebeck, N.Y.	LBM	87,000,000	8	33%
114	112	<b>D&amp;B Supply</b>	Caldwell, Idaho	Farm & ranch	86,000,000	12	80%
115	137	<b>Consolidated Lumber</b>	Sittlwater, Minn.	LBM	86,000,000	14	23%
116	113	<b>Farm &amp; Home Supply</b>	Quincy, Ill.	Farm & ranch	84,300,000	10	75%
117	114	<b>Buccheit</b>	Perryville, Mo.	Home center	82,000,000	8	50%
118	116	<b>Dunn Lumber</b>	Seattle	LBM	80,000,000	9	30%

119	118	<b>Avalon Carpet Tile &amp; Flooring</b>	Cherry Hill, N.J.	Home decor & flooring	78,500,000	14	5%
120	117	<b>Higginbotham Brothers</b>	Comanche, Texas	Home center	78,000,000	37	40%
121	119	<b>Blain's Farm &amp; Fleet</b>	Janesville, Wis.	Farm & ranch	78,000,000	35	95%
122	128	<b>Robert Bowden</b>	Marietta, Ga.	LBM	78,000,000	3	10%
123	115	<b>Your Building Centers</b>	Altoona, Pa.	LBM	77,000,000	13	15%
124	120	<b>Bachman's</b>	Minneapolis	Lawn & garden store	76,783,950	6	85%
125	121	<b>O.C. Cluss Lumber</b>	Uniontown, Pa.	LBM	76,000,000	9	10%
126	123	<b>Millard Lumber</b>	Omaha, Neb.	LBM	75,000,000	3	4%
127	124	<b>Arizona Tile</b>	Tempe, Ariz.	Home decor & flooring	75,000,000	29	50%
128	125	<b>Zeeland Lumber &amp; Supply</b>	Zeeland, Mich.	LBM	74,000,000	6	10%
129	130	<b>Builders</b>	Kearney, Neb.	LBM	74,000,000	5	20%
130	126	<b>Stein Garden &amp; Gifts</b>	Milwaukee	Lawn & garden store	73,500,000	16	100%
131	127	<b>Janovic/Plaza</b>	Long Island City, N.Y.	Paint store	73,500,000	10	60%
132	129	<b>Jaeger Lumber</b>	Union, N.J.	LBM	72,500,000	7	8%
133	132	<b>Ellsworth Builders Supply</b>	Ellsworth, Maine	LBM	72,000,000	10	30%
134	154	<b>Zarsky Lumber</b>	Victoria, Texas	LBM	72,000,000	12	25%
135	131	<b>City Mill Co.</b>	Honolulu	Home center	71,500,000	8	90%
136	133	<b>Theisen Supply</b>	Dubuque, Iowa	Farm & ranch	70,514,000	20	80%
137	134	<b>Doug Ashy Building Materials</b>	Lafayette, La.	LBM	70,000,000	7	15%
138	135	<b>Jackson Lumber &amp; Millwork</b>	Lawrence, Mass.	LBM	69,500,000	4	15%
139	136	<b>Viking Lumber</b>	Belfast, Maine	LBM	69,000,000	9	20%
140	138	<b>Vista Paint</b>	Fullerton, Calif.	Paint store	68,000,000	48	15%
141	147	<b>Mans Lumber &amp; Millwork</b>	Trenton, Mich.	LBM	67,000,000	2	10%
142	160	<b>Koopman Lumber</b>	Whitinsville, Mass.	LBM	67,000,000	7	30%
143	139	<b>Belair Road Supply</b>	Baltimore	LBM	66,000,000	5	5%
144	140	<b>Cape Cod Lumber</b>	Abington, Mass.	LBM	65,400,000	1	5%
145	141	<b>Diamond Vogel Paints</b>	Orange City, Iowa	Paint store	65,000,000	67	15%
146	142	<b>Builder's Discount Centers</b>	Rocky Mount, N.C.	Home center	65,000,000	11	70%
147	143	<b>Bailey Lumber &amp; Supply</b>	Gulfport, Miss.	LBM	64,000,000	8	2%
148	144	<b>Airbase Carpet Mart</b>	New Castle, Del.	Home decor & flooring	64,000,000	12	92%
149	145	<b>Color Wheel Paint</b>	Orlando, Fla.	Paint store	63,500,000	29	5%
150	146	<b>Star Nursery</b>	Henderson, Nev.	Lawn & garden store	63,000,000	12	50%
151	165	<b>Arlington Coal &amp; Lumber</b>	Arlington, Mass.	LBM	63,000,000	5	5%
152	148	<b>T.H. Rogers Lumber</b>	Edmond, Okla.	LBM	62,300,000	34	30%
153	149	<b>Rocky's Ace Hardware</b>	Springfield, Mass.	Hardware store	62,000,000	32	80%
154	150	<b>Moynihan Lumber</b>	North Reading, Mass.	LBM	62,000,000	3	8%
155	151	<b>Seattle Lighting Fixture</b>	Seattle	Home center	62,000,000	8	40%
156	172	<b>Big Creek Lumber</b>	Davenport, Calif.	LBM	62,000,000	5	15%
157	152	<b>Hirshfield's</b>	Minneapolis	Paint store	61,300,000	30	35%
158	153	<b>Ed Herrington</b>	Hillsdale, N.Y.	LBM	61,000,000	5	20%
159	156	<b>Nickerson Lumber</b>	South Dennis, Mass.	LBM	60,000,000	5	15%
160	157	<b>Mill Creek Lumber</b>	Tulsa, Okla.	LBM	60,000,000	16	1%
161	162	<b>Russell Do it Centers</b>	Alexander City, Ala.	Home center	60,000,000	9	35%
162	203	<b>Building Solutions</b>	Tulsa, Okla.	LBM	60,000,000	3	7%
163	158	<b>Ziegler Lumber</b>	Spokane, Wash.	Home center	59,000,000	6	85%

164	174	<b>Western Building Center</b>	Kalispell, Mont.	LBM	58,500,000	12	50%
165	155	<b>Costello's Home &amp; Garden</b>	Deer Park, N.Y.	Hardware store	58,000,000	22	90%
166	159	<b>Floridatile</b>	Lexington, Ky.	Home décor & flooring	58,000,000	19	50%
167	161	<b>K-1 Lumber &amp; Building Fixtures</b>	Louisville, Ky.	LBM	57,000,000	6	2%
168	163	<b>United Builder's Supply</b>	Westerly, R.I.	LBM	57,000,000	4	12%
169	164	<b>Belletetes</b>	Jaffrey, N.H.	LBM	57,000,000	7	25%
170	230	<b>Tibbetts Lumber</b>	St. Petersburg, Fla.	LBM	57,000,000	6	20%
171	166	<b>Shelly Enterprises</b>	Telford, Pa.	LBM	56,000,000	6	5%
172	168	<b>Builders' General Supply</b>	Little Silver, N.J.	LBM	55,000,000	4	20%
173	169	<b>Humphrey's Building Supply Center</b>	Tiverton, R.I.	LBM	55,000,000	5	20%
174	170	<b>Meadows Farms</b>	Chantilly, Va.	Lawn & garden store	55,000,000	22	90%
175	202	<b>Guthrie Lumber</b>	Lavonia, Mich.	LBM	55,000,000	1	2%
176	171	<b>Pike Nurseries</b>	Duluth, Ga.	Lawn & garden store	54,500,000	16	85%
177	167	<b>The Lester Group</b>	Martinsville, Va.	LBM	54,000,000	3	4%
178	173	<b>Niehaus Lumber</b>	Vincennes, Ind.	LBM	54,000,000	4	85%
179	177	<b>Cassity Jones Lumber</b>	Longview, Texas	LBM	54,000,000	20	5%
180	175	<b>Western Wholesale Flooring</b>	Salt Lake City, Utah	Home decor & flooring	53,000,000	9	10%
181	176	<b>Marine Home Center</b>	Nantucket, Mass.	Home center	53,000,000	3	40%
182	178	<b>John H. Myers &amp; Son</b>	York, Pa.	LBM	52,000,000	6	5%
183	188	<b>Ashby Lumber</b>	Berkeley, Calif.	LBM	52,000,000	2	30%
184	179	<b>Siding World</b>	Detroit	Home decor & flooring	51,000,000	17	15%
185	180	<b>Barr Lumber</b>	San Bernando, Calif.	LBM	51,000,000	4	19%
186	181	<b>Farm King</b>	Macomb, Ill.	Farm & ranch	51,000,000	6	68%
187	208	<b>Christensen Lumber</b>	Fremont, Neb.	LBM	51,000,000	2	2%
188	182	<b>The Lyon &amp; Billard Lumber Co.</b>	Meriden, Conn.	LBM	50,900,000	6	20%
189	183	<b>Acme Tools</b>	Grand Forks, N.D.	Hardware store	50,010,000	10	50%
190	184	<b>Bender Lumber</b>	Bloomington, Ind.	Home center	50,000,000	8	40%
191	185	<b>Beisser Lumber</b>	Grimes, Iowa	LBM	50,000,000	3	5%
192	186	<b>Dolan Lumber</b>	Benicia, Calif.	Home center	50,000,000	4	40%
193	187	<b>Big R Stores</b>	Pueblo, Colo.	Farm & ranch	50,000,000	19	85%
194	193	<b>DuBell Lumber</b>	Medford, N.J.	LBM	50,000,000	6	8%
195	189	<b>Earl May Nursery &amp; Garden Center</b>	Shenandoah, Iowa	Lawn & garden store	49,010,000	25	90%
196	190	<b>Rio Grande Building Materials</b>	Denver	LBM	49,000,000	4	15%
197	191	<b>Floor &amp; Décor Outlets of America</b>	Kennesaw, Ga.	Home decor & flooring	49,000,000	42	75%
198	192	<b>Cancos Tile &amp; Stone</b>	Farmingville, N.Y.	Home décor & flooring	48,500,000	12	70%
199	194	<b>Sterling Lumber &amp; Investment</b>	Westminster, Colo.	LBM	48,000,000	11	20%
200	195	<b>GBS Building Supply</b>	Greenville, S.C.	LBM	48,000,000	5	3%
201	197	<b>Gracious Home</b>	New York	Home center	48,000,000	4	80%
202	198	<b>Arnold Lumber</b>	West Kingston, R.I.	LBM	47,600,000	4	2%
203	196	<b>Garris Evans Lumber</b>	Greenville, N.C.	LBM	47,500,000	6	15%
204	199	<b>Alamo Lumber Company</b>	San Antonio	Home center	47,500,000	13	40%
205	200	<b>Concord Lumber</b>	Littleton, Mass.	LBM	47,000,000	4	16%
206	201	<b>The Forest Group</b>	Oklahoma City	LBM	47,000,000	3	5%
207	205	<b>Champion Lumber</b>	Riverside, Calif.	LBM	46,000,000	1	5%
208	206	<b>Dykes Lumber</b>	Weehawken, N.J.	LBM	46,000,000	10	20%
209	207	<b>Home Hardware Center</b>	Natchez, Miss.	Home center	45,900,000	21	60%

210	209	<b>Standard Supply and Lumber</b>	Grand Rapids, Mich.	LBM	45,199,000	6	3%
211	210	<b>Snyder Diamond</b>	Santa Monica, Calif.	Home center	45,000,000	3	65%
212		<b>Zuern Building Products</b>	Allentown, Wis.	LBM	45,000,000	4	15%
213	211	<b>Ace Hardware Home Center of Round Lake</b>	Round Lake, Ill.	Hardware store	44,000,000	8	60%
214	212	<b>Hughes Lumber</b>	Catoosa, Okla.	LBM	44,000,000	7	20%
215	213	<b>Preston Feather Buiding Centers</b>	Petoskey, Mich.	LBM	43,600,000	4	12%
216	204	<b>Louis J. Grasmick Lumber</b>	Baltimore, Md.	LBM	43,000,000	1	10%
217	214	<b>Aboff's Paints &amp; Wallcoverings</b>	Huntington, N.Y.	Paint store	43,000,000	35	30%
218	215	<b>Farrell Calhoun</b>	Memphis, Tenn.	Paint store	43,000,000	34	10%
219	226	<b>Warner Robins Supply</b>	Warner Robins, Ga.	LBM	43,000,000	8	20%
220	251	<b>Texas Plywood &amp; Lumber Co.</b>	Grand Prairie, Texas	LBM	42,600,000	1	5%
221	216	<b>The Builder's Choice</b>	Plymouth, Minn.	LBM	42,050,000	5	10%
222	217	<b>H.J. Martin &amp; Son</b>	Green Bay, Wis.	Home decor & flooring	42,050,000	2	10%
223	218	<b>Carpet Weaver's</b>	Champaign, Ill.	Home decor & flooring	42,000,000	8	5%
224	219	<b>Kleet Lumber</b>	Huntington, N.Y.	LBM	42,000,000	1	10%
225	220	<b>Calloway's Nursery</b>	Fort Worth, Texas	Lawn & garden store	42,000,000	19	100%
226	223	<b>Potter's Ace Home Center</b>	Jamestown, Tenn.	Home center	42,000,000	20	40%
227	221	<b>HEP Sales</b>	Waterloo, N.Y.	Home center	41,500,000	16	60%
228	222	<b>Gebo Distributing</b>	Plainview, Texas	Farm & ranch	41,000,000	21	100%
229	224	<b>Wholesale Builders Supply</b>	Carnegie, Pa.	LBM	41,000,000	5	10%
230	225	<b>J.C. Licht / Epcoc Paint and Decorating Centers</b>	Carol Stream, Ill.	Paint store	41,000,000	31	40%
231	227	<b>Busy Beaver Building Centers</b>	Pittsburgh	Home center	41,000,000	15	98%
232	228	<b>Crown Ace Hardware</b>	Huntington Beach, Calif.	Hardware store	40,600,000	16	95%
233	229	<b>Barbeques Galore Limited</b>	Garland, Texas	Lawn & garden store	40,400,000	21	95%
234	233	<b>Montalbano Lumber</b>	Houston	LBM	40,060,000	2	20%
235		<b>Oldham Lumber</b>	Dallas	LBM	40,000,000	1	20%
236	231	<b>Bay City Plywood</b>	Tampa, Fla.	Home center	40,000,000	5	90%
237	232	<b>Hardware Hawaii</b>	Kailua, Hawaii	Home center	40,000,000	4	50%
238	234	<b>Maner Builders Supply</b>	Augusta, Ga.	LBM	40,000,000	3	5%
239	235	<b>Huskey Building Supply</b>	Franklin, Tenn.	LBM	39,600,000	3	2%
240	236	<b>ISC Building Materials</b>	Dallas	LBM	39,500,000	5	5%
241	237	<b>Botello Lumber</b>	Mashpee, Mass.	Home center	39,500,000	1	18%
242	238	<b>Riggs Supply</b>	Kennett, Mo.	Home center	39,000,000	3	60%
243	239	<b>Eastern Pennsylvania Lumber</b>	Wilkes Barre, Pa.	LBM	39,000,000	9	20%
244	240	<b>Lumber Investors</b>	Alexandria, La.	LBM	39,000,000	2	10%
245	241	<b>Parker Paint</b>	Tacoma, Wash.	Paint store	39,000,000	27	15%
246	242	<b>Ricciardi Brothers</b>	Maplewood, N.J.	Paint store	38,000,000	20	35%
247	243	<b>Gordon Lumber</b>	Fremont, Ohio	LBM	38,000,000	8	5%
248	244	<b>Channel Lumber</b>	Richmond, Calif.	LBM	38,000,000	1	5%
249	245	<b>Pleasants Hardware</b>	Richmond, Va.	Hardware store	38,000,000	9	30%
250	246	<b>A.G. Mauro</b>	Pittsburgh	Home decor & flooring	38,000,000	5	20%
251	247	<b>Hacienda Home Centers</b>	Albuquerque, N.M.	Home center	38,000,000	4	80%
252	293	<b>Timberland Lumber</b>	Brazil, Ind.	LBM	37,500,000	3	5%
253	248	<b>2nds in Building Materials</b>	Chattanooga, Tenn.	LBM	37,000,000	9	100%
254	249	<b>Century Tile &amp; Supply</b>	Lombard, Ill.	Home decor & flooring	36,500,000	12	50%

255	250	<b>A.C. Houston Lumber</b>	Las Vegas	LBM	36,000,000	3	10%
256	252	<b>Clay Ingels</b>	Lexington, Ky.	LBM	36,000,000	2	7%
257	253	<b>Pierce Flooring &amp; Design Center</b>	Billings, Mont.	Home decor & flooring	36,000,000	7	25%
258	254	<b>W.E. Shone Lumber</b>	Stanton, Del.	LBM	36,000,000	3	30%
259	255	<b>McSwain Carpets &amp; Floors</b>	Cincinnati	Home decor & flooring	36,000,000	10	10%
260	256	<b>Nisbet Brower</b>	Cincinnati	LBM	35,600,000	2	20%
261	257	<b>Herrman Lumber</b>	Springfield, Mo.	LBM	35,500,000	5	15%
262	258	<b>Walpole Woodworkers</b>	Walpole, Mass.	Home center	35,500,000	12	70%
263	259	<b>Haynes Brothers Lumber</b>	Murfreesboro, Tenn.	LBM	35,050,000	2	11%
264		<b>Wheelwright Lumber Company</b>	Ogden, Utah	LBM dealer	35,000,000	1	10%
265	260	<b>City Lumber</b>	New York	LBM	35,000,000	2	10%
266	261	<b>Mason's Mill &amp; Lumber</b>	Houston	LBM	35,000,000	1	1%
267	262	<b>Douglas Lumber Kitchens &amp; Home Center</b>	Smithfield, R.I.	LBM	35,000,000	1	5%
268	263	<b>Tulnoy Lumber</b>	Bronx, N.Y.	LBM	35,000,000	3	8%
269	264	<b>Truitt &amp; White Lumber</b>	Berkeley, Calif.	LBM	35,000,000	3	5%
270	266	<b>G.V. Moore Lumber</b>	Ayer, Mass.	LBM	35,000,000	2	10%
271	267	<b>Hartje Lumber</b>	La Valle, Wis.	LBM	35,000,000	1	20%
272	268	<b>Floor Covering Associates</b>	Shorewood, Ill.	Home decor & flooring	35,000,000	6	20%
273	269	<b>McCormick Paints</b>	Rockville, Md.	Paint store	34,250,000	25	15%
274		<b>Harbin Lumber</b>	Lavonia, Georgia	LBM	34,000,000	5	5%
275	270	<b>Adams Fairacre Farms</b>	Poughkeepsie, N.Y.	Lawn & garden store	34,000,000	4	90%
276	271	<b>Gillman Home Center</b>	Batesville, Ind.	Home center	34,000,000	7	45%
277	272	<b>Sincere Home Décor</b>	Oakland, Calif.	Home decor & flooring	34,000,000	6	20%
278	273	<b>Peter Lumber</b>	Pleasantville, N.J.	LBM	34,000,000	7	15%
279	274	<b>Crenshaw Lumber</b>	Gardena, Calif.	LBM	34,000,000	2	5%
280	278	<b>Yoder's Building Supply</b>	Fair Play, S.C.	LBM	34,000,000	1	10%
281	275	<b>Ritter Lumber</b>	Nederland, Texas	Home center	33,900,000	5	40%
282	276	<b>Mendo Mill &amp; Lumber Co.</b>	Ukiah, Calif.	Home center	33,400,000	5	55%
283	277	<b>Shaw/Stewart Lumber</b>	Minneapolis	LBM	33,400,000	1	5%
284	279	<b>Green Thumb International</b>	North Hills, Calif.	Lawn & garden store	33,000,000	5	80%
285	280	<b>Stone's Home Centers</b>	Bainbridge, Ga.	Home center	33,000,000	8	65%
286	288	<b>Prince Lumber</b>	New York	LBM	33,000,000	2	15%
287	265	<b>Wilson Lumber</b>	Huntsville, Ala.	LBM	33,000,000	2	10%
288	281	<b>Elk Supply</b>	Clinton, Okla.	Home center	32,600,000	12	45%
289	282	<b>Mahoney's Garden Centers</b>	Winchester, Mass.	Lawn & garden store	32,500,000	8	90%
290	283	<b>Nonn's Flooring</b>	Middleton, Wis.	Home decor & flooring	32,400,000	3	33%
291	284	<b>Tum-A-Lum Lumber</b>	Bend, Ore.	LBM	32,000,000	3	20%
292	285	<b>Cramer's Home Building Centers</b>	East Stroudsburg, Pa.	Home center	32,000,000	3	40%
293	286	<b>Great Central Lumber</b>	Saint Louis, Mo.	LBM	32,000,000	2	5%
294	287	<b>Cole Lumber Company Inc.</b>	Paducah, Ky.	LBM	32,000,000	6	10%
295	289	<b>Harvey Lumber</b>	Columbus, Ga.	LBM	31,700,000	2	10%
296	290	<b>Tile America</b>	New Haven, Conn.	Home décor & flooring	30,250,000	9	80%
297	291	<b>Tindell's</b>	Knoxville, Tenn.	LBM	30,000,000	7	12%
298	292	<b>McGuckin Hardware</b>	Boulder, Colo.	Hardware store	29,750,000	1	75%
299	294	<b>Len-Co</b>	Buffalo, N.Y.	LBM	29,000,000	3	40%
300	295	<b>Orange County Building Materials</b>	Vidor, Texas	LBM	29,000,000	5	25%