Second Quarter 2021

Ace reports second quarter revenues



o2 2018 E	\$1.588 BILLION
o2 2019 [\$1.688 BILLION

02 **Z** 0 **Z** 0 **BILLION**

02 **2021** \$2.467 BILLION

Record
Q2 Revenue
48.2%

Net Income of \$116.0 million

over Q2 2020

Worldwide Store Count



New Stores in Q2 2021



Ace Hardware Subsidiaries

Ace Wholesale Holdings \$120.3 million

Ace Retail Holdings \$248.7 million

Ace International Holdings \$73.8 million

Q2 2021 REVENUE

Second Quarter Highlights

Accrued patronage dividend to shareholders of \$204.7 million, up 21.1% from the first 6 months of 2020.



+1.2%
Same-Store
Sales*

+7.1%
Average
Transaction Size*

+13.9% Acehardware.com Revenue**

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

*Q2 2021 VS. Q2 2020 **YEAR THROUGH Q2

WE'RE BLUSHING, BUT RED IS OUR COLOR

#1 in Customer Satisfaction with Home Improvement Retailers, 14 out of 15 years.



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