Second Quarter 2020

Ace reports second quarter revenues



02 **2017** \$1.492 BILLION

02 **2018** \$1.588 BILLION

02 2019 \$1.688 BILLION

02 **2020** \$2.279 BILLION

Record O2 Revenue

+35.1%

over Q2 2019

Worldwide Store Count



New Stores in Q2 2020



Ace Hardware Subsidiaries

Ace
Wholesale
Holdings
\$102
million

Ace
Retail
Holdings
\$239.3
million

Ace International Holdings \$49.6 million

Q2 2020 REVENUE

Second Quarter Highlights

Q2 net income of \$138.9 million, up 158.2% from previous year.



+35.3%
Same-Store
Sales

+18.2% Average Transaction Size

+493% Acehardware.com Revenue

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q2 2020 VS. Q2 2019

WE'RE BLUSHING, BUT RED IS OUR COLOR

#1 in Customer Satisfaction with Home Improvement Retailers, 13 out of 14 years.

